

Building a Global Biopharma Leader

February 2024

zaiLab

Forward-Looking Statements

This presentation contains forward-looking statements relating to our strategy and plans; potential of and expectations for our business and pipeline programs; our goals and expectations under our growth strategy (including our expectations regarding our commercial-stage products, clinical-stage global-right products, revenue growth / CAGR, profitability and timeline to profitability, operating margins, and cash flow); the peak sales potential of our programs; capital allocation and investment strategy; clinical development programs and related clinical trials; clinical trial data, data readouts, and presentations; risks and uncertainties associated with drug development, commercialization and outreach; regulatory discussions, submissions, filings, and approvals and the timing thereof; the potential benefits, safety, and efficacy of our products and product candidates and those of our collaboration partners; the expected benefits and potential of investments, collaborations, and business development activities; our future financial and operating results; and financial guidance. All statements, other than statements of historical fact, included in this presentation are forward-looking statements, and can be identified by words such as “aim,” “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “forecast,” “goal,” “intend,” “may,” “plan,” “possible,” “potential,” “target,” “will,” “would,” and other similar expressions. Such statements constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not guarantees or assurances of future performance.

Forward-looking statements are based on our expectations and assumptions as of the date of this presentation and are subject to inherent uncertainties, risks, and changes in circumstances that may differ materially from those contemplated by the forward-looking statements. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including but not limited to (1) our ability to successfully commercialize and generate revenue from our approved products, (2) our ability to obtain funding for our operations and business initiatives, (3) the results of clinical and pre-clinical development of our product candidates, (4) the content and timing of decisions made by the relevant regulatory authorities regarding regulatory approvals of our product candidates, (5) risks related to doing business in China, and (6) other factors discussed in our most recent annual and quarterly reports and other reports we have filed with the U.S. Securities and Exchange Commission (SEC). We anticipate that subsequent events and developments will cause our expectations and assumptions to change, and we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. These forward-looking statements should not be relied upon as representing our views as of any date subsequent to the date of this presentation.

Our SEC filings can be found on our website at www.zailaboratory.com and on the SEC’s website at <http://www.sec.gov>.

This presentation does not constitute an offer to sell or the solicitation of an offer to buy any securities of Zai Lab Limited.

Our Vision – Leveraging Our Strength in China and Scientific Expertise to Become A Global Biopharma Leader



Key Market Trends

Pipeline of late-stage potential
FIC / BIC assets

Strong **commercial infrastructure & execution** in China with high synergy

Global leaders with **decades of R&D experience** to identify and develop innovative drugs

Expanding our innovative **global drug pipeline**

Substantial market potential with significant unmet needs

Large patient pool with an aging population in China

Pricing reflects clinical value of innovative drugs in NRDL

"Price driven" to "Clinical value-oriented"

Policies fostering innovative drug development

Accelerating regulatory pathway

China as a rising center of innovation for global market

Increasing sourcing of innovation from China

Significant Achievements in 2023



COMMERCIAL EXCELLENCE

- **FY 2023 revenues** grew **25% Y/Y**; **31% Y/Y (CER*)**
 - NRDL related sales rebates: \$13.0M in 2023 vs. \$5.3M in 2022



Approval, launch and NRDL listing
Strong pre-NRDL launch w/ top hospitals



Leading PARPi in OC in China¹



40+% volume sold **supported by SIP**²



NRDL listings w/ NUZYRA oral form added in '24



PIPELINE / PRODUCT PROGRESS

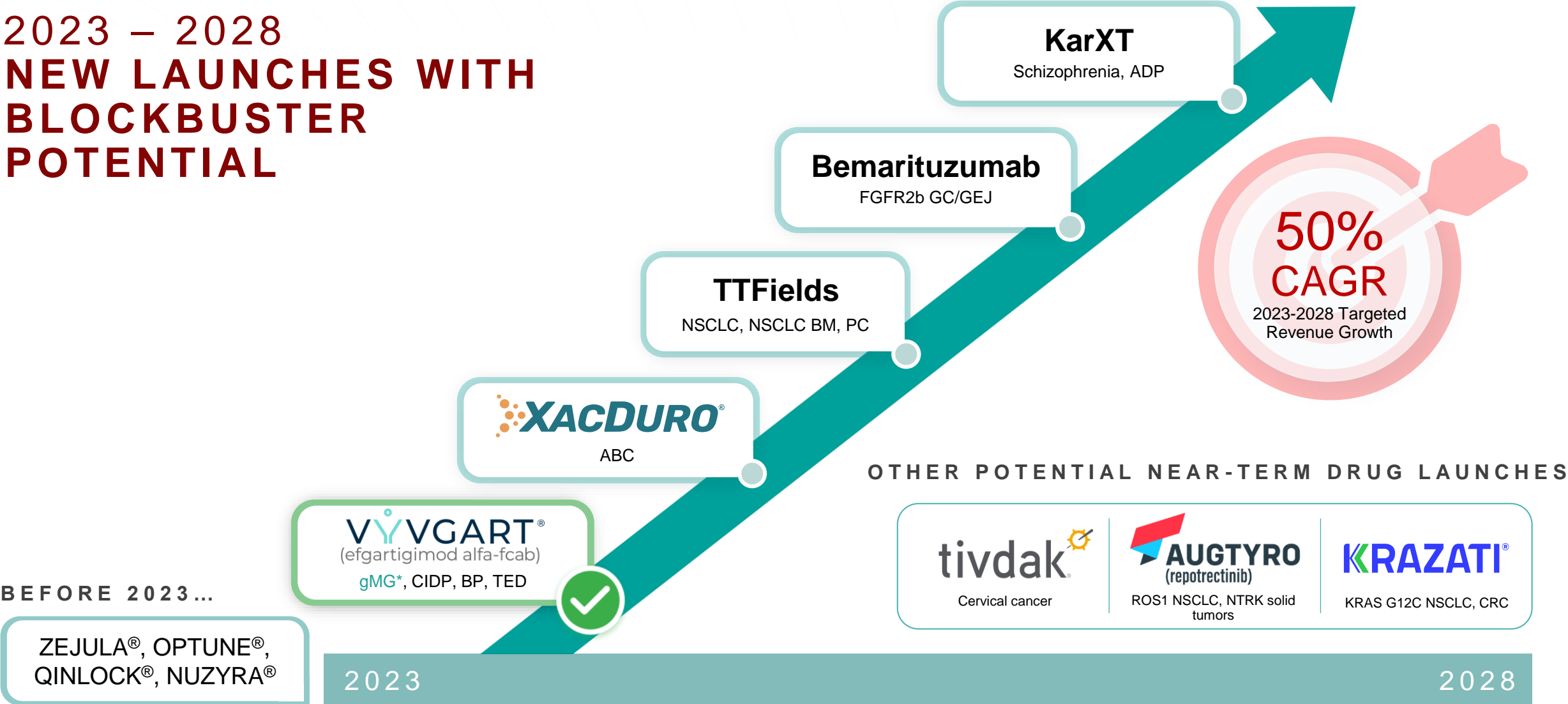
- ✓ **Three NDA acceptances in China**
 - SC efgartigimod (gMG)**
 - SUL-DUR (ABC)**³
 - Repotrectinib (ROS1+ NSCLC)**
- ✓ **Positive pivotal data readouts**
 - SC efgartigimod (CIDP)**
 - KarXT (schizophrenia)**
 - TTFIELDS (2L+ NSCLC)**
 - TIVDAK (2L+ CC)**
- ✓ **Global pipeline**
 - ZL-1310 (DLL3 ADC)** Ph 1 initiated
 - ZL-1218 (CCR8)** Ph 1 initiated
 - ZL-1102 (IL-17)** Ph 2 initiating

Abbreviations: New Drug Application (NDA), sulbactam-durlobactam (SUL-DUR), Tumor Treating Fields (TTFIELDS), acinetobacter baumannii-calcoaceticus complex (ABC), subcutaneous (SC), non-small cell lung cancer (NSCLC), chronic inflammatory demyelinating polyradiculoneuropathy (CIDP), cervical cancer (CC), antibody–drug conjugate (ADC), ovarian cancer (OC), generalized myasthenia gravis (gMG), supplemental insurance plan (SIP), year-over-year (Y/Y), constant exchange rates (CER), China's national reimbursement drug list (NRDL).

Notes: *Non-GAAP measures. (1) Based on IQVIA 4Q 2023 data and Company analysis, December 2023; (2) Supplemental Insurance Plan (SIP) is the regional customized commercial health insurance plans guided by provincial or municipal governments; (3) hospital-acquired and ventilator-associated bacterial pneumonia caused by Acinetobacter baumannii-calcoaceticus complex.

Expect Substantial Growth Over the Next Five Years

2023 – 2028
NEW LAUNCHES WITH
BLOCKBUSTER
POTENTIAL



Abbreviations: generalized myasthenia gravis (gMG), chronic inflammatory demyelinating polyneuropathy (CIDP), bullous pemphigoid (BP), thyroid eye disease (TED), acinetobacter baumannii-calcoaceticus complex (ABC), non-small cell lung cancer (NSCLC), brain metastases from NSCLC (NSCLC BM), pancreatic cancer (PC), fibroblast growth factor receptor 2 (FGFR2b), gastric cancer (GC), gastroesophageal junction cancer (GEJ), Alzheimer's disease psychosis (ADP), neurotrophic tropomyosin receptor kinase (NTRK), colorectal cancer (CRC).

Note: The trademarks and registered trademarks within are the property of their respective owners. Timeline is not drawn to scale. *Efgartigimod's first indication, gMG, launched in China in September 2023 with IV formulation.

Recent Policy Updates in China Continue to be Supportive of Innovation



“Price Driven” to “Patient-centric” & “Clinical Value-oriented”

Overall Support for the Industry

- **Biotech** designated as one of the **pillar industries** in China
- **14th Five Year Plan** targets **>10% annual growth in R&D expenditure** for pharmaceutical industry

NMPA Fostering Innovative Drug Development

- Guiding principles for **clinical value-oriented development** of oncology drugs
- CDE guideline to **accelerate review for innovative drugs' MAA**

NHSA Providing Better Support for Innovative Drugs

- **“Simplified renewal” rules** leading to milder price cuts and more clarity on pathways in 2023
- Policies leaning towards **innovative drugs' inclusion**

Paving the Way for Long-Term Growth

1

Substantial Topline Growth

Top-tier growth profile in biopharma

- Strong R&D and commercial execution
 - **>7** new launches in next 3 years
 - **>15** commercial products by 2028
- **Maximize potential** with new indications

2

Achieve Profitability

Target corporate profitability by end of 2025

- **Increase productivity** and leverage across the organization
- Continue **R&D prioritization**
- Cash resources¹ expected to take us through profitability

3

Expand Global Pipeline

Grow portfolio through internal discovery efforts and BD

- **Targeted approach** in certain TAs and modalities
- Continue to **strengthen global & China portfolio** through BD
- At least **one global IND** per year

Driving Topline Growth Through Strong Commercial Execution

Demonstrated Proven Commercial Capabilities

Leveraging NRDL...



#1 share in PARPi OC hospital sales in China¹

45%

Share in PARPi hospital sales in China across all indications¹

...and supplemental insurance plan (SIP)



TOP 2

Reimbursed in SIP only after Keytruda; top 1 for Shanghai and Beijing²

Significant Potential for VVVGART

VVVGART[®]
(efgartigimod alfa-fcab)

Injection for Intravenous Use
400 mg/20 mL vial

Covered by NRDL (~\$800 / vial)

Huge Unmet Need in China

Pipeline-in-a-product

NRDL Price Reflects High Clinical Value

VYVGART Initial Progress Encouraging; Laying Foundation for Strong Growth



Strong Launch in Q4'23

- ✓ **Top 200** target hospitals reached in-person by medical representatives¹
- ✓ Nearly all **top 100** HCPs have already prescribed VYVGART¹
- ✓ **Brand awareness significantly boosted** in Dec'23 through 4 months' marketing campaign
 - **72%** of HCPs surveyed are aware of VYVGART (up from 54%)²
- ✓ Nearly **1,000 est. patients** treated (Sep'23 through Dec'23)

Jan'24 Progress and Next Steps

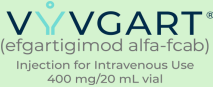




- ✓ Nearly **1,000 est. new patients** treated in Jan'24 alone
- Drive awareness and adoption**
- Expand outreach to **~1,000** hospitals in 2024, accounting for **>80%** of total patient volume
 - Dedicated sales representatives **~150** post-NRDL
- Upcoming potential regulatory actions in China**
- Efgartigimod SC in gMG under regulatory review
 - Submission of sBLA in CIDP in 1H'24

Abbreviation: Healthcare professional (HCP).

Notes: (1) As of December 31, 2023; (2) Based on a survey of 250 physicians, awareness of VYVGART rose from 54% to 72%.

Sources: Expert Interview, BenHealth Consulting research and analysis, January 2024.

8 Late-Stage FIC / BIC Assets to Support Near to Mid-Term Growth

	Indication	Incidence / Prevalence	FIC / BIC	Limited / No Tx	Key Differentiation
 VVGART® (efgartigimod alfa-fcab) Injection for Intravenous Use 400 mg/20 mL vial	CIDP	50K*	✓	✓	Lack of innovative treatment options that are effective, well-tolerated, and convenient
 AUGTYRO (repotrectinib)	ROS1+ NSCLC	22K	✓		Opportunity to roughly double the ROS1 market based on longer duration of response, higher response rate and better safety profile
 tivdak	2L+ CC	110K	✓	✓	First and only US-approved ADC for r/m cervical cancer
	2L+ HNSCC	71K	✓		Broad clinical program including POC in 1L r/m CC and 2L+ HNSCC
 KRAZATI®	2L+ NSCLC	43K ¹	✓		Preferred 2L+ SoC for patients with KRAS ^{G12C}
	1L NSCLC		✓	✓	Early efficacy in combination with I/O substantially exceeding SoC
	2L+ CRC		✓	✓	Potential first-to-market KRAS inhibitor in CRC in China
Bemarituzumab	FGFR2b+ GC	126K	✓	✓	No targeted therapies approved for patients with FGFR2b+ GC
TTFields	2L NSCLC	740K	✓	✓	Novel, non-invasive treatment option without added systemic toxicity
	1L PC	125K	✓	✓	
	1L NSCLC BM	13K	✓	✓	
 XACDURO®	ABC ²	330K ²	✓	✓	First FDA approved pathogen-targeted therapy to treat ABC, the #1 WHO priority pathogen, in HABP & VABP
KarXT	Schizophrenia	>8mn*	✓		Novel MOA with differentiated efficacy and safety profile
	ADP	~4mn*	✓	✓	No currently approved treatments for ADP

Abbreviations: First-in-class (FIC), best-in-class (BIC), treatment (TX), proof of concept (POC), chronic inflammatory demyelinating polyneuropathy (CIDP), non-small cell lung cancer (NSCLC), cervical cancer (CC), head and neck squamous cell carcinoma (HNSCC), neurotrophic tropomyosin receptor kinase (NTRK), recurrent or metastatic (r/m), antibody–drug conjugate (ADC), standard of care (SoC), gastric cancer (GC), colorectal cancer (CRC), pancreatic cancer (PC), brain metastases (BM), hospital-acquired bacterial pneumonia (HABP), ventilator-associated bacterial pneumonia (VABP), acinetobacter baumannii-calcoaceticus complex (ABC), Alzheimer's disease psychosis (ADP).

Source: China patient numbers are from Zai Lab market research.

10 Notes: * Prevalence. Prevalence/incidence in China does not consider diagnosis/treatment rate, urban rate, lines of therapy, etc. The trademarks and registered trademarks within are the property of their respective owners. (1) including KRAS G12C-mutated NSCLC, CRC and pancreatic cancer; (2) hospital-acquired and ventilator-associated bacterial pneumonia caused by Acinetobacter baumannii-calcoaceticus complex; rights including Asia Pacific region.

2 Path to Profitability Through Top-Line Growth and Operational Efficiencies

Revenues

Strong revenue growth

- Target 50% CAGR for 2023-2028
- New product launches and maximize potential with new indications

COGS

Significant room for improvement

- Increase in scale
- Potential for more local manufacturing

SG&A

Increased productivity with synergies

- Leveraging existing infrastructure to support new launches
- Cost initiatives in place

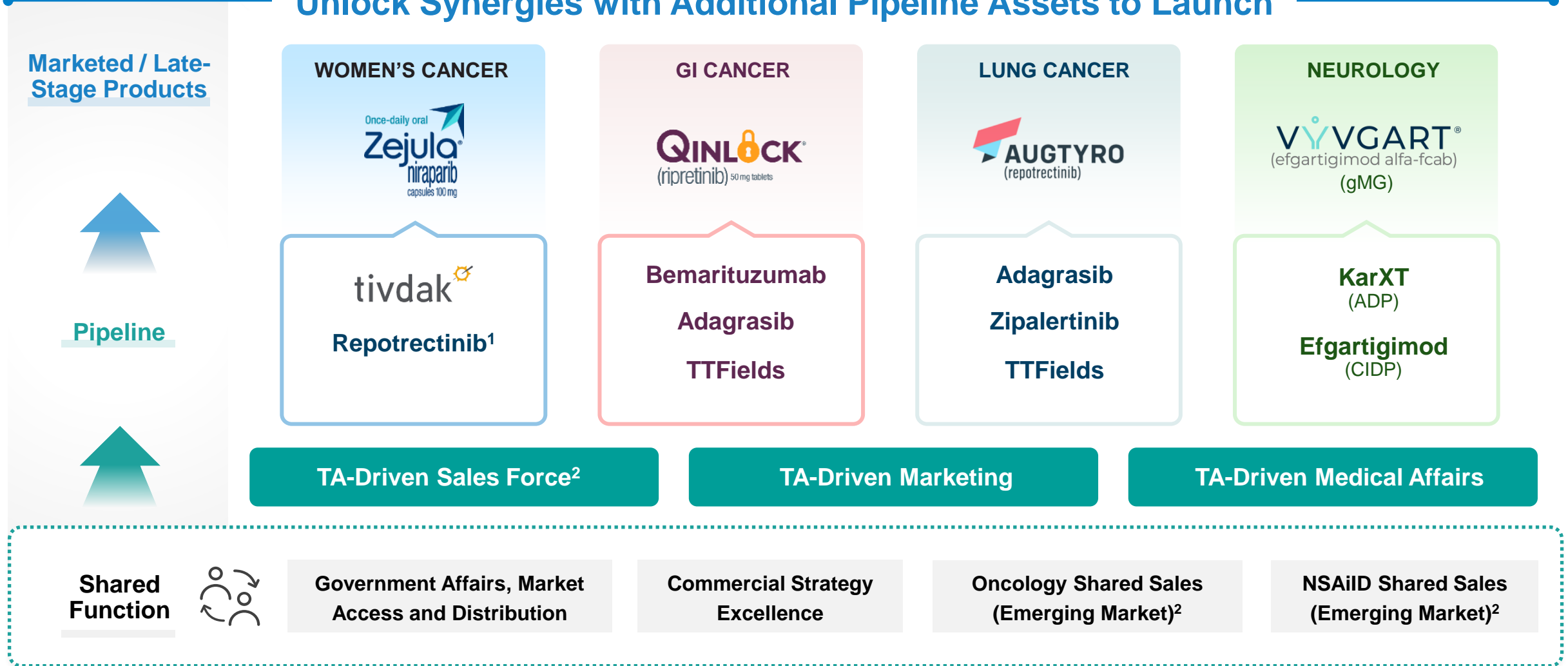
R&D

Capital efficient spending

- Continued portfolio prioritization

2 Therapeutic-Area-Focused Organization Drives Leadership and Leverage

Unlock Synergies with Additional Pipeline Assets to Launch



Abbreviations: Therapeutic area (TA), neuroscience, autoimmune and infectious diseases (NSAiD), chronic inflammatory demyelinating polyradiculoneuropathy (CIDP), generalized myasthenia gravis (gMG), Alzheimer's disease psychosis (ADP).
Notes: The trademarks and registered trademarks within are the property of their respective owners. (1) NTRK+ breast cancer; (2) Core market (top hospitals in large cities) will be covered by TA-driven sales force; the remaining hospitals are emerging market covered by shared sales team.

3 Building a Global Pipeline through Internal Discovery Efforts and...

Focused Discovery Efforts



Oncology

Oncogenic Driver Mutations

DNA Damage Repair &
Synthetic Lethality

TAA / TME targeted ADC / bispecific



Immunology

VHH Antibody

ZL-1310 (DLL3 ADC)

Phase 1

- A next generation ADC platform
- Topoisomerase 1 inhibitor payload with high potency, high clearance and better permeability

ZL-1218 (CCR8)

Phase 1

- A novel antibody targeting CCR8 receptors that are selectively expressed on Tregs in solid tumors
- Demonstrated an encouraging pre-clinical profile

ZL-1102 (IL-17 Humabody®)



















Entering Phase 2

- High affinity human V_H fragment antibody targeting IL-17A
- First-ever to demonstrate penetration of protein biologic through psoriatic skin resulting in clinical response¹

Aiming to Generate at Least One Global IND per Year

...Continuing To Expand our Pipeline Globally and Regionally with Our Proven BD Expertise

Outstanding BD track record driven by deep scientific rigor and strong market insight

<u>Asset</u>	<u>Original partner</u>	<u>M&A by...</u>
 Once-daily oral Zejula niraparib		
Bemarituzumab		
Zipalertinib		 TAIHO PHARMA
 AUGTYRO (repotrectinib)		 Bristol Myers Squibb
 tivdak tisotumab vedotin-tftv for injection 40 mg		
KRAZATI		 Bristol Myers Squibb
 KarXT xanomeline-trospium		 Bristol Myers Squibb*

***All demonstrated positive study results
Many assets were in-licensed at early clinical stage***

Ongoing strategy:

Leverage strong capability to identify and develop global assets

Continue to identify regional opportunities with FIC / BIC potential

Opportunistic to strategic partnership to create shareholder value

Key 2024 Priorities, Milestones and Catalysts

Commercial Execution

- **VYVGART** ramp-up in gMG post-NRDL
- Maintain **ZEJULA** leadership position in ovarian cancer
- Continue to grow supplemental coverage support for **Optune**

Clinical Development

- **Bemarituzumab** in two Ph3 trials
- **KarXT** bridging confirmatory study in China
- **ZL-1102 (IL-17 Humabody®)** moving into full global Ph2 development
- Enroll patients in global Ph1 study for **ZL-1310 (DLL3)**

Clinical Data and Regulatory Actions

Potential China approvals

- **SUL-DUR** (ABC)
- **SC efgartigimod** (gMG)
- **Repotrectinib** (ROS1 NSCLC)

Planned China submissions

- **SC efgartigimod** (CIDP)
- **Adagrasib** (2L+ NSCLC)
- **TIVDAK** (2L+ CC)
- **TTFields** (2L+ NSCLC)

Key clinical data

- **TTFields** in 1L NSCLC BM and 1L pancreatic cancer
- **Adagrasib** in 1L NSCLC and 2L+ NSCLC¹

Abbreviations: National reimbursement drug list (NRDL), non-small cell lung cancer (NSCLC), brain metastases from NSCLC (NSCLC BM), acinetobacter baumannii-calcoaceticus complex (ABC), chronic inflammatory demyelinating polyradiculoneuropathy (CIDP), generalized myasthenia gravis (gMG), cervical cancer (CC).

Note: (1) Subject to satisfaction of customary closing conditions; anticipated closing by 1H 2024. The data readouts are referring to Phase 2 KRYSTAL-17 study for 1L NSCLC (TPS<50%) and Phase 3 KRYSTAL-12 study for 2L+ NSCLC.

Delivering an Exciting 2024 and Beyond

Patient Centric & Clinical Value Oriented

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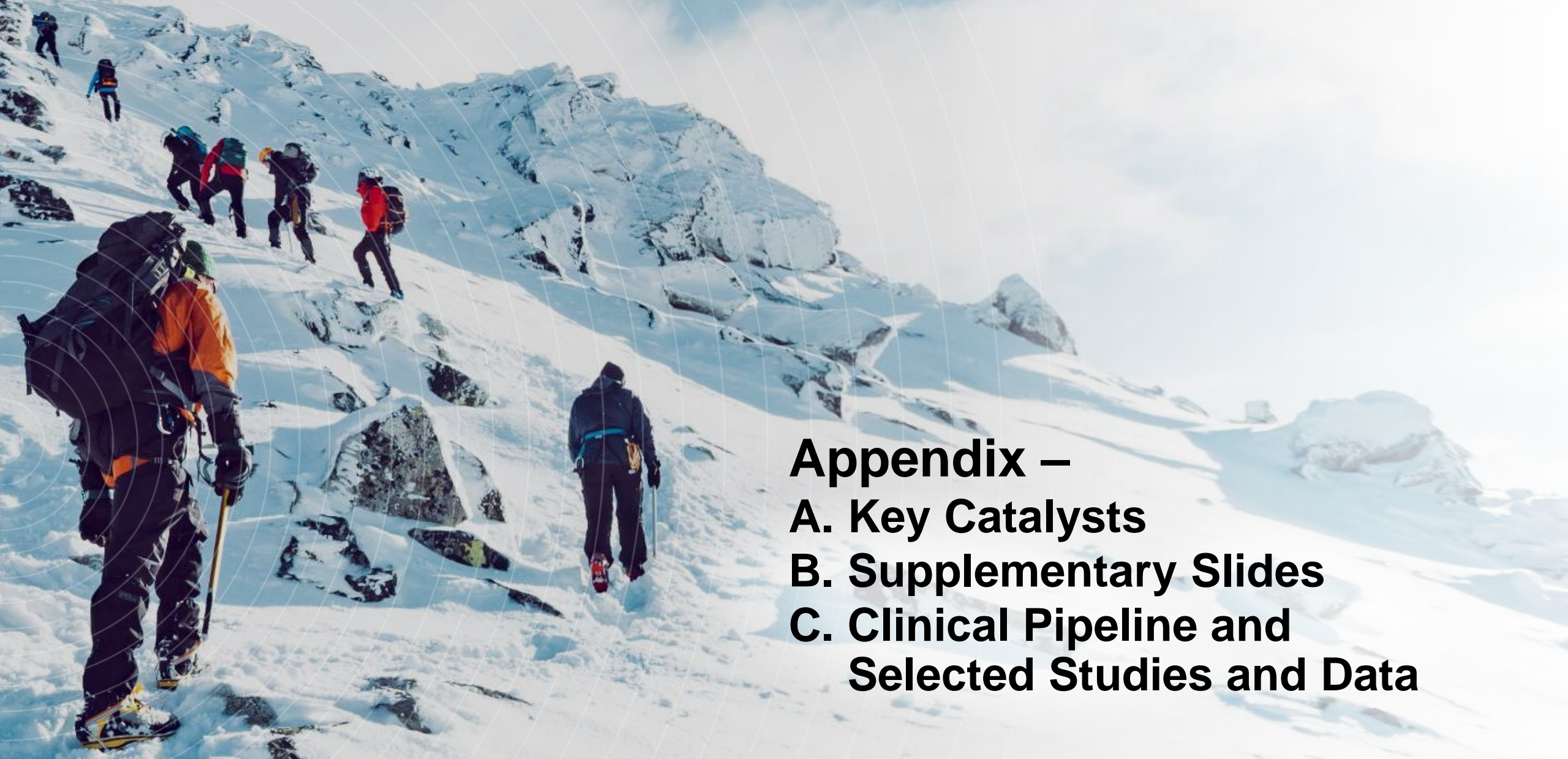
Substantial Topline Growth

Achieve Profitability

Expand Global Pipeline

”

Our Ambition:
Leveraging our strength in
China and scientific
expertise to become
a global biopharma leader



Appendix –
A. Key Catalysts
B. Supplementary Slides
**C. Clinical Pipeline and
Selected Studies and Data**

2024 Milestones and Catalysts

			Zai Lab	Partner	Key Events	1H'24	2H'24
Oncology	ZEJULA (PARPi)	Data			Final OS analysis of the China Ph3 NORA study		
		Regulatory			MAA submission to the NMPA in 2L+ NSCLC		
		Data			Topline data readout from the Ph3 METIS study in 1L NSCLC BM in 1Q'24		
		Data			Topline data readout from the Ph3 PANOVA-3 study in 1L PC in 4Q'24		
Infectious Disease	Tumor Treating Fields	Regulatory			NDA submission to the NMPA in 2L+ CC		
		Data			Clinical data update for the global confirmatory Ph3 KRYSTAL-12 study in 2L+ NSCLC		
	Tisotumab Vedotin (TIVDAK)	Data			Clinical data update for the global Ph2 KRYSTAL-17 study in 1L NSCLC with TPS < 50%		
		Enrollment			Join the global Ph3 KRYSTAL-7 study in 1L NSCLC with TPS ≥ 50% in China		
	Adagrasib (KRAS G12C)	Regulatory			Potential FDA approval in 3L+ CRC (PDUFA goal date on Jun 21, 2024)		
		Regulatory			NDA submission to the NMPA in 2L+ NSCLC		
	Bemarituzumab (FGFR2b)	Enrollment			Join the global Ph3 FORTITUDE-102 study in 1L GC / GEJ cancer in China	✓	
		Regulatory			Potential NDA approval in ROS1+ NSCLC by the NMPA		
Neuroscience	Repotrectinib (ROS1/TRK)	Regulatory			Potential FDA approval in NTRK+ solid tumors (PDUFA goal date on Jun 15, 2024)		
		Enrollment			Join the global Ph3 REZILIENT3 study in 1L NSCLC with exon 20 insertion mutations in China		
	Zipalertinib (EGFRex20ins)	Regulatory			Potential NDA approval for ABC by the NMPA		
		Enrollment			Enrollment completion in the China bridging study in schizophrenia in 4Q'24		
Autoimmune Disorders	Sulbactam-Durlobactam	Regulatory			Potential FDA approval and launch in schizophrenia (PDUFA goal date on Sept 26, 2024)		
		Data			Topline data from the EMERGENT-4 and EMERGENT-5 trials evaluating the long-term safety in 2H'24		
		Enrollment			Join the global Ph3 ADEPT-2 and ADEPT-3 studies in ADP in China in mid-24		
	Xanomeline-Trospium (KarXT)	Regulatory			Potential sBLA approval for gMG (SC) by the NMPA		
		Enrollment			Join the global Ph3 studies in TED in China in 2H'24		
		Regulatory			sBLA submission to the NMPA in CIDP in 1H'24		
		Regulatory			Potential FDA approval in CIDP (PDUFA goal date on Jun 21, 2024)		
	Efgartigimod (FcRn)	Data			POC data readouts for Primary Sjogren's syndrome (1H'24), PC-POTS (1H'24) and myositis (2H'24)		
		Enrollment			Initiate a global Ph2 study for mild-to-moderate chronic plaque psoriasis in mid-24		
	ZL-1102 (IL-17A)	Enrollment					

Zai Lab's Increasing Global Footprint and Growing Scale

Zai Lab Operations Today

Research & Development

- >50 clinical trials ongoing / planned
- No reliance on CROs
- Discovery operations in Shanghai, Suzhou, California, and Cambridge

California
(R&D, BD, etc.)

Cambridge
(R&D, BD, etc.)

Europe
(BD)

Shanghai
(HQ & R&D)

Guangzhou
(commercial)

Beijing
(clinical & regulatory)

Suzhou
(manufacturing, R&D)

Taiwan
(commercial)

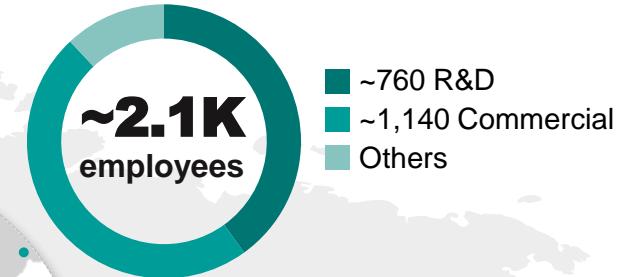
Hong Kong
(commercial)

Commercial

- Commercial presence in mainland China, Hong Kong, Taiwan and Macau
- Sales force experience in all top 10 innovative drugs in China

Manufacturing

















- Two cGMP-compliant manufacturing facilities
- R&D center and Suzhou campus under development






★ Headquarters / Regional Centers ● Zai Offices

Note: Employee numbers as of December 31, 2023.

Validated and Differentiated Clinical Pipeline

Program	Preclinical	Phase I	Phase II	Phase III / Pivotal	Registration	Approved		Commercial Territories
						US	Mainland China	
 Zejula[®] (PARPi)	Ovarian Cancer (1 st line maintenance) ¹					★	★	 Mainland China, Hong Kong and Macau
	Ovarian Cancer (Platinum sensitive relapsed maintenance) ¹					★	★	
 OPTUNE Tumor Treating Fields	Glioblastoma (GBM) ²				★ US	★	★	 Greater China
	Non-Small Cell Lung Cancer (NSCLC)							
	Brain Metastases from NSCLC							
	Pancreatic Cancer							
	Gastric Cancer ³							
 QINLOCK[®] (KIT, PDGFRA)	Gastrointestinal Stromal Tumors (GIST) (4 th line) ⁴					★	★	 Greater China
 tivdak[®] (TF ADC)	Cervical Cancer (2 nd line+ r/m) ⁵					★		 Greater China
	Cervical Cancer (1 st line r/m, combo) ^{6*}							
	Other tumors (mono/combo) ^{7*}							
 KRAZATI[®] (KRAS^{G12C})	NSCLC (mono/combo) ⁸				★ US	★		 Greater China
	Colorectal Cancer (mono/combo)							
 AUGTYRO[®] (ROS1, TRK)	ROS1+ NSCLC, NTRK+ solid tumors				★ Mainland China	★		 Greater China
Bemarituzumab (FGFR2b)	FGFR2b+ Gastric/GEJ Cancer ⁹							 Greater China
Zipalertinib (EGFR Ex20ins)	EGFR Ex20ins NSCLC ^{10*}							 Greater China
ZL-1218 (CCR8)	Solid Tumors							 Global
ZL-1310 (DLL3)	SCLC							 Global

Validated and Differentiated Clinical Pipeline (Cont'd)

	Program	Preclinical	Phase I	Phase II	Phase III / Pivotal	Registration	Approved		Commercial Territories
							US	Mainland China	
Infectious Disease	 NUZYRA® (omadacycline)	Acute Bacterial Skin and Skin Structure Infections (ABSSSI) Community-Acquired Bacterial Pneumonia (CABP)					★ ★	★ ★	🇨🇳 Greater China
	Sulbactam-Durlobactam	Acinetobacter Baumannii-calcoaceticus Complex (ABC)				★ Mainland China	★		🌏 Asia Pacific ¹¹
Neuroscience	Xanomeline-Trospium (KarXT)	Schizophrenia (psychosis)				★ US			🇨🇳 Greater China
		Schizophrenia (adjunctive therapy)*							
		Psychosis in Alzheimer's Disease*							
Autoimmune Disorders	 VYVGART®  VYVGART® Hytrulo Efgartigimod (FcRn)	Generalized Myasthenia Gravis (gMG)				★ US	★	★	🇨🇳 Greater China
		Chronic Inflammatory Demyelinating Polyneuropathy (CIDP)							
		Bullous Pemphigoid							
		Thyroid Eye Disease (TED)*							
		Lupus Nephritis ¹²							
		Membranous Nephropathy ¹²							
	ZL-1102 (IL-17)	Psoriasis							🌐 Global

Abbreviations: Immuno-oncology (I/O), B-cell non-Hodgkin lymphoma (B-NHL), relapsed or refractory (r/r), recurrent or metastatic (r/m), follicular lymphoma (FL), diffuse large B-cell lymphoma (DLBCL), neurotrophic tropomyosin receptor kinase (NTRK), small cell lung cancer (SCLC).

Notes: The trademarks and registered trademarks within are the property of their respective owners.*Greater China trial in preparation or under planning. Greater China = mainland China, Hong Kong, Macau and Taiwan. (1) Also launched in Hong Kong and Macau; (2) Commercially available in Hong Kong; (3) Greater China-only trial; (4) Also approved in Hong Kong and Taiwan; (5) FDA accelerated approval; continued approval may be contingent on verification and confirmation of clinical benefit in confirmatory trials; (6) Combination with carboplatin and KEYTRUDA +/- bevacizumab; (7) 1st line+ locally advanced or metastatic disease in solid tumors including colorectal cancer, pancreatic cancer, non-small cell lung cancer, and head and neck cancer; monotherapy and combination with KEYTRUDA and either carboplatin or cisplatin; (8) FDA accelerated approval of KRAZATI for 2L+ NSCLC with KRAS G12C mutation in December 2022; (9) Global Ph3 studies continue to enroll patients; (10) Global Ph3 study in 1L NSCLC with exon 20 insertion mutations is active enrolling; (11) Zai Lab has exclusive license to develop and commercialize SUL-DUR in mainland China, Hong Kong, Taiwan, Macau, Korea, Vietnam, Thailand, Cambodia, Laos, Malaysia, Indonesia, the Philippines, Singapore, Australia, New Zealand, and Japan; (12) Initiated enrollment of two proof-of-concept trials in autoimmune renal diseases in China in February 2023.

Commercial Success with Science- and Portfolio-Driven Strategy

Expanded Patient Access to Five Commercial-Stage Products with Significant Revenue Growth



- **Supported by NRDL** as the **only PARPi** included for first-line and recurrent **all-comer** settings in ovarian cancer
- **Category 1** innovative drug



- **Only-in-class** innovative treatment option for GBM
- **No. 2** reimbursed in supplemental insurance plans (SIP)¹



- Potential **best-in-class** treatment for advanced GIST
- Recommended for both **2L GIST** and **4L GIST** in China's 2023 CSCO Guidelines²



- Once-daily **IV/PO broad-spectrum** tetracycline with favorable safety and tolerability profile
- **Category 1** innovative drug



- **First approved** FcRn blocker in the U.S., EU, Japan, and China
- **Pipeline-in-a-product: 15** in development by 2025³

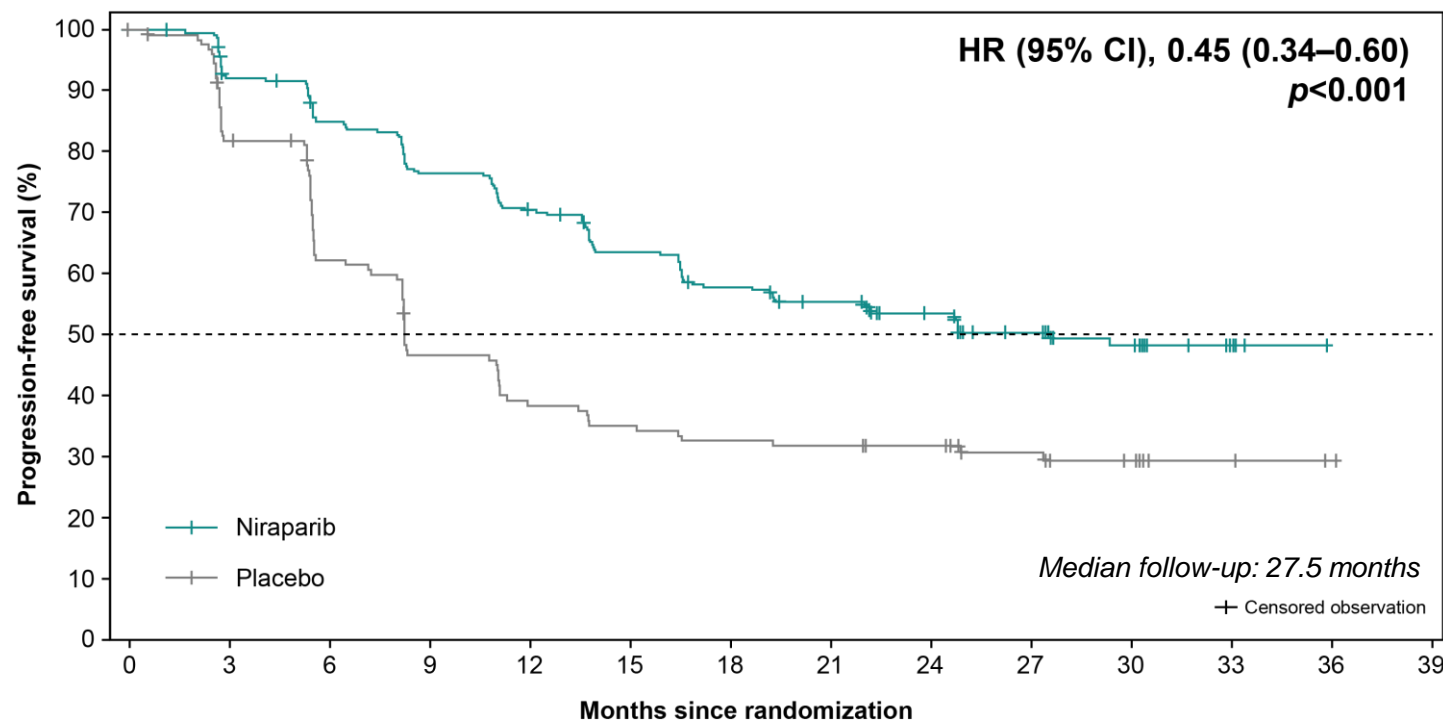
Abbreviations: Glioblastoma multiforme (GBM), gastrointestinal stromal tumors (GIST), intravenous (IV).

Notes: The trademarks and registered trademarks within are property of their respective owners. (1) Based on 4Q 2023 data, Meditrust Health disclosure; (2) Chinese Society of Clinical Oncology (CSCO) Guidelines for Diagnosis and Treatment of Gastrointestinal Stromal Tumors 2023. In September 2023, QINLOCK was upgraded to the level I recommendation for second-line GIST patients harboring KIT exon 11 mutation with Category 1A evidence, based on the results from global Phase 3 INTRIGUE study and China bridging study; (3) indications under development by argenx, for which Zai Lab may consider for future development. argenx corporate presentation, November 2023.

Only PARP Inhibitor Approved in First-Line Ovarian Cancer for All Comers Regardless of Biomarker Status (PRIMA and PRIME Study)

China PRIME Study – ZEJULA demonstrated a statistically significant and clinically meaningful improvement in PFS with a tolerable safety profile in Chinese patients with newly diagnosed ovarian cancer following a response to platinum-based chemotherapy, regardless of biomarker status

PFS (by BICR) in the ITT Population – Primary Endpoint



Number at risk

255	227	207	186	170	151	136	125	103	72	41	13	0	0
129	101	74	54	44	40	37	36	32	24	17	4	1	0

**16.5 months longer
median PFS with
niraparib versus placebo**

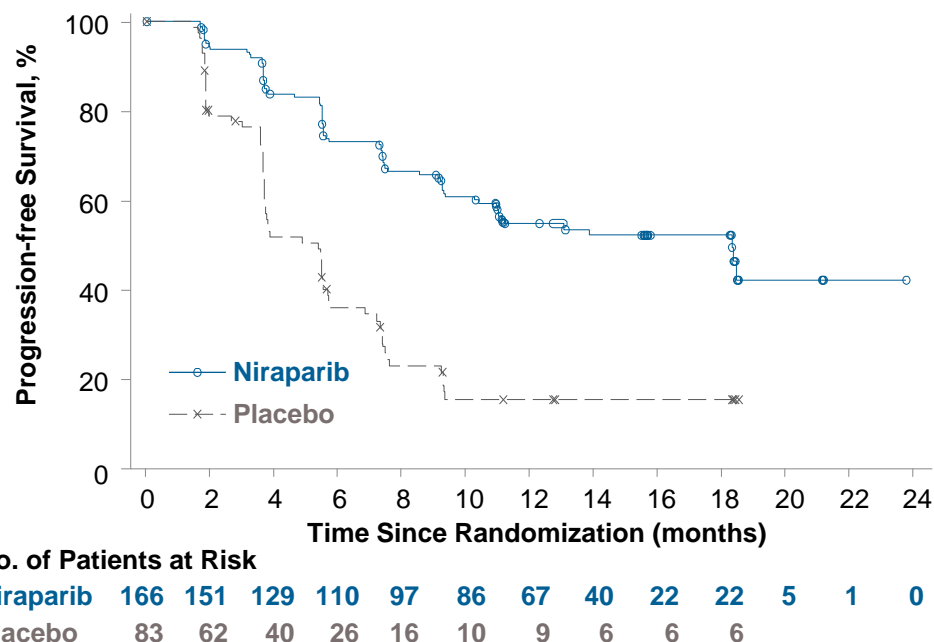
	Niraparib (N=255)	Placebo (N=129)
PFS (54.4% data maturity)		
Events, n (%)	123 (48.2)	86 (66.7)
mPFS (95% CI), months	24.8 (19.2–NE)	8.3 (7.3–11.1)
Patients without PD or death (%)		
24 months	52.6	30.4

- The safety profile of niraparib was improved with ISD prospectively applied to all patients

First Fully Powered, Randomized, Controlled (RCT) Phase 3 Trial Ever Conducted in Ovarian Cancer in China (NORA Study)

China NORA study – An individualized starting dose (ISD) regimen preserved efficacy and improved safety profile in Chinese patients, underscoring the promise of ZELJULA as a maintenance therapy for Chinese patients with platinum-sensitive recurrent ovarian cancer

PFS (by BICR) in the ITT Population – Primary Endpoint



70% Reduction of Hazard for Relapse or Death with Niraparib

Median PFS	Niraparib (n=166)	Placebo (n=83)
Months (95% CI)	18.3 (11.0–NE)	5.4 (3.7–5.7)
Hazard Ratio (95% CI)	0.30 (0.21–0.43)	
p-value*	<0.0001	

*p-value is from stratified log-rank test

- China NORA study met all primary and secondary endpoints
- ISD regimen based on weight and platelets was shown to be effective, with lower rates of anemia and thrombocytopenia

Current Status

Only PARP inhibitor included in the NRDL as first-line and recurrent maintenance treatment for ovarian cancer patients regardless of biomarker status in China

Core Opportunity

The leader in PARPi hospital sales for ovarian cancer in China (~55K incidence)

Favorable Overall Survival (OS) Trend in All Patient Groups Compared with Placebo (NORA Study)

China NORA Phase 3 Study – Interim OS Analysis at 2022 ESMO Virtual Plenary^{1,2}

OS in the ITT Population			OS Subgroup Analysis in gBRCAmut			OS Subgroup Analysis in non-gBRCAmut		
Median OS (months)	Niraparib (n=177)	Placebo (n=88)	Median OS (months)	Niraparib (n=65)	Placebo (n=35)	Median OS (months)	Niraparib (n=112)	Placebo (n=53)
Months (95% CI)	46.32 (41.03-NE)	43.37 (33.08-NE)	Months (95% CI)	NR (35.38-NE)	47.61 (31.57-NE)	Months (95% CI)	43.10 (38.41-NE)	38.41 (29.54-NE)
Hazard Ratio (95% CI)	0.82 (0.56-1.21)		Hazard Ratio (95% CI)	0.76 (0.40-1.46)		Hazard Ratio (95% CI)	0.86 (0.53-1.38)	

Key Conclusion

- ZEJULA maintenance treatment using an individualized starting dose (ISD) regimen **provides a favorable OS trend irrespective of gBRCA status compared with placebo**

Next Steps & Core Opportunity

- Full OS analysis of the NORA study** is expected at an upcoming medical conference in 2024
- Zai Lab independently conducted the **PRIME study for first-line ovarian cancer** in China



Abbreviations: overall survival (OS), intention to treat (ITT), confidence interval (CI), not evaluable (NE), not reached (NR).

Sources: Zai Lab presentation at 2022 ESMO Virtual Plenary; Globocan, 2020.

Notes: (1) Ad hoc Interim Overall Survival Results of Niraparib with Individualized Starting Dose as Maintenance Therapy in Patients with Platinum-Sensitive Recurrent Ovarian Cancer (NORA): A Double-blind, Randomized, Placebo-controlled, Phase 3 trial; Data cutoff date was September 23, 2022; (2) Median follow-up time for OS in niraparib and placebo arm was 45.7 and 44.5 months.

Tumor Treating Fields

Significant Pan-Tumor Potential in China

Build On and Exceed OPTUNE GIO® (GBM)

- Shaping the market for TTFields
- Leader in leveraging Supplemental Insurance Plans
- Scalable business model
- National reimbursement potential to drive 5x penetration

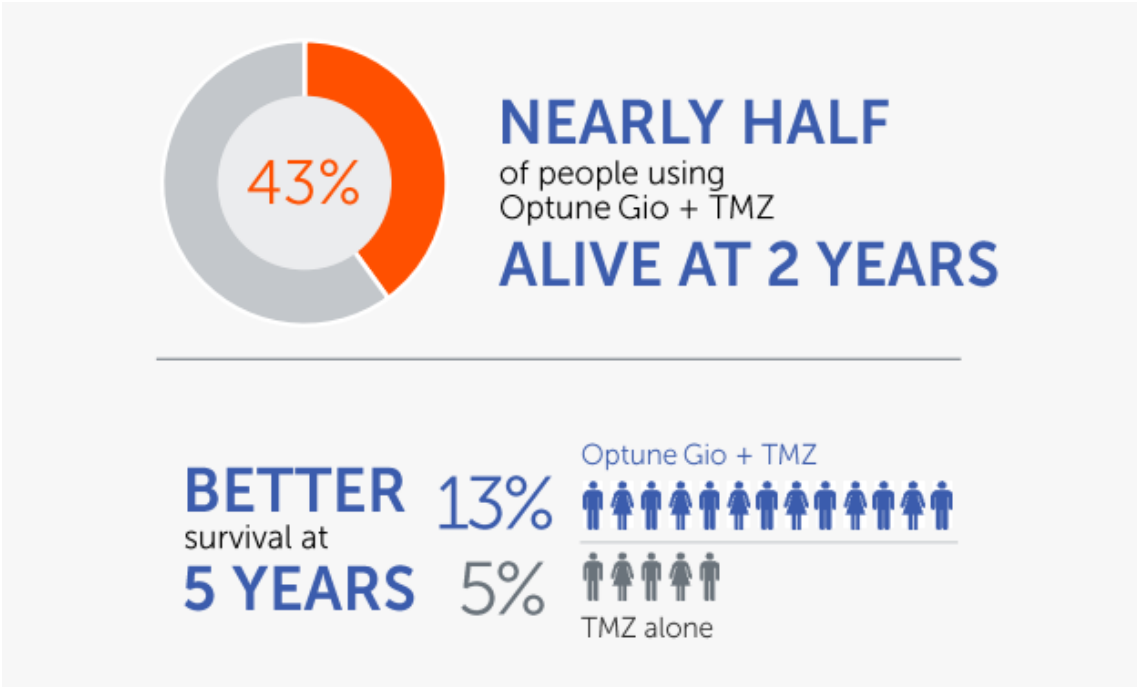
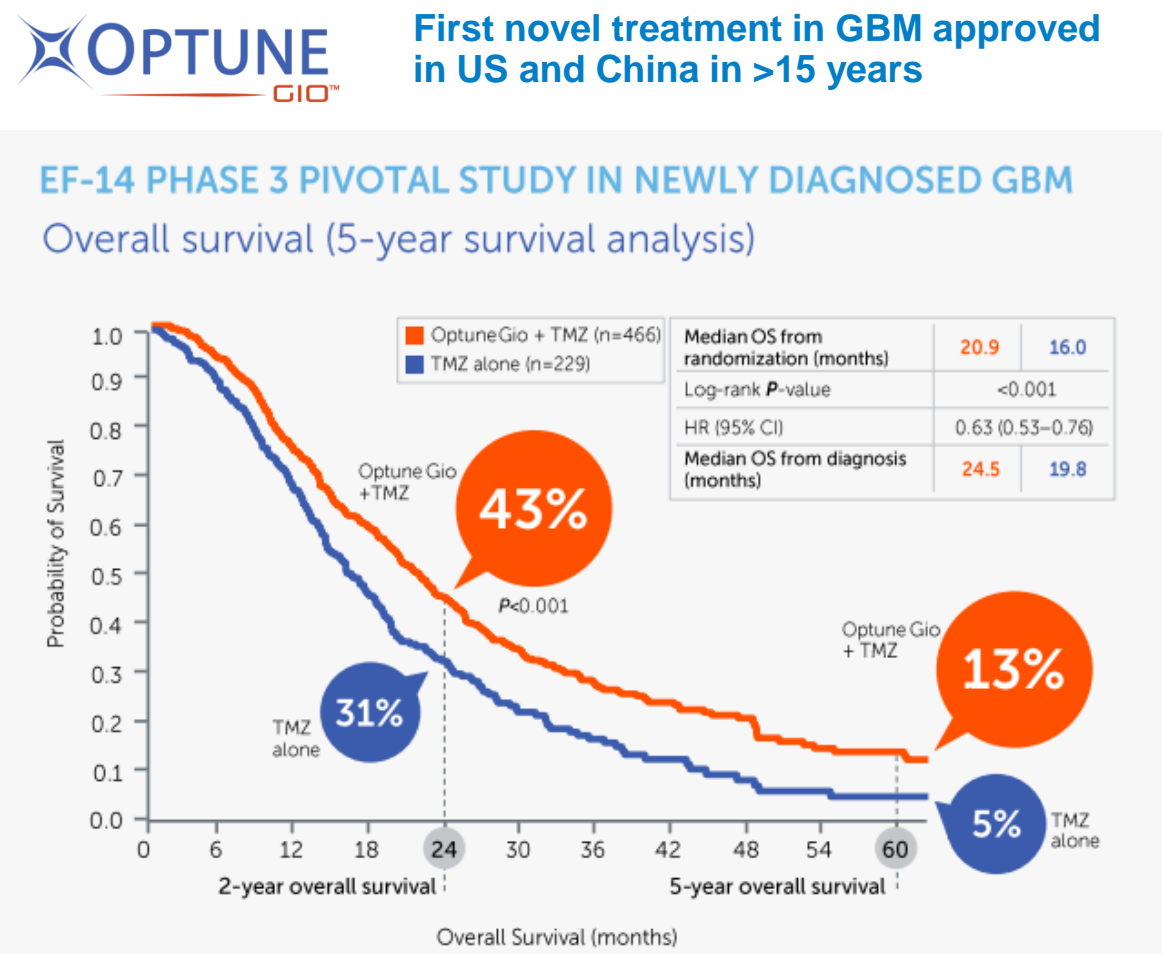


Tumor Treating Fields

Survival Benefit in GBM in Global Phase 3 Trials

Approved

GBM (Newly Diagnosed) – Doubling of five-year survival rate



Current Status & Core Opportunity

China approval in newly diagnosed and recurrent GBM (>45K annual incidence) in May 2020¹ with trial waiver

Sources: Novocure corporate presentation, January 2024; Globocan, 2020.
Notes: The trademarks and registered trademarks within are the property of their respective owners. (1) Approvals for Optune GIO in combination with temozolomide for the treatment of patients with newly diagnosed GBM, and as a monotherapy for the treatment of patients with recurrent GBM.

Pivotal LUNAR Study in Non-Small Cell Lung Cancer Met Primary Overall Survival Endpoint

Data Summary of LUNAR study (N=276)



LUNAR

Phase 3 Trial of TTFIELDS with Standard of Care for
Metastatic Non-Small Cell Lung Cancer

Primary

- OS with TTFIELDS + SOC vs SOC alone

Key Secondary

- OS in ICI-treated subgroup
- OS in docetaxel-treated subgroup

- TTFIELDS + SOC provided a statistically significant and clinically meaningful 3-month improvement in mOS vs SOC
 - **Statistically significant ~8-month increase** in mOS with TTFIELDS + an ICI (from 10.8 to 18.5 months)
 - There was a 2.4-month difference in mOS with TTFIELDS + docetaxel (from 8.7 to 11.1 months)
- **No added systemic toxicities**

Next Steps and Core Opportunity

Next Steps

- FDA accepted for filing the Premarket Approval (PMA) application in January 2024 for treatment of 2L+ NSCLC
- Zai Lab plans to submit Marketing Authorization Application (MAA) to the NMPA for this indication in 2024, following the U.S. submission

Core Opportunity

- Lung cancer is the most common cancer type in China, with ~740K new NSCLC cases¹ diagnosed each year
- Initiative on reimbursement for innovative medical devices – first access planned at provincial level²

QINLOCK [®] (ripretinib) 50 mg tablets	Ripretinib (n = 85)	Placebo (n = 44) ¹	p-value
mPFS	6.3 months (27.6 weeks)	1.0 month (4.1 weeks)	<0.0001
ORR	9.4%	0%	0.0504
mOS	15.1 months	6.6 months	Nominal p-value = 0.0004 ²

Significantly reduced the risk of disease progression or death by **85%**
(Hazard Ratio of **0.15**, p-value <**0.0001**) compared to placebo

Current Status

QINLOCK remains the standard of care and only approved therapy in patients with 4L GIST; Successful NRDL inclusion in March 2023

Core Opportunity

~30K annual incidence of GIST in China; many GIST patients on TKIs develop tumor progression due to secondary mutations

Strategic Collaboration with Turning Point Therapeutics¹ on Repotrectinib

Indications:

ROS1+ advanced NSCLC in TKI-naïve and -pretreated patients; NTRK+ solid tumors in TKI-naïve and -pretreated patients

Ongoing global
**registrational Phase 1/2
TRIDENT-1 study**

An important late-stage asset
to **strengthen our lung
cancer franchise**

Positive Topline Results from Global TRIDENT-1 Study and China Subpopulation

Global Topline Efficacy Analyses

- **ROS1+ TKI-naïve** NSCLC (n=71): cORR 78.9%²; **mPFS 35.7 mos³**
- **ROS1+ TKI-pretreated** NSCLC with 1 prior TKI and 1 prior chemotherapy (n=26): cORR 42.3%²
- **ROS1+ TKI-pretreated** NSCLC with 2 prior TKIs without prior chemotherapy (n=18): cORR 27.8%²
- **ROS1+ TKI-pretreated** NSCLC with 1 prior TKI without prior chemotherapy (n=56): cORR 37.5%²; mPFS 9.0 mos³
- **NTRK+ TKI-naïve** advanced solid tumors (n=35): cORR 54%⁴
- **NTRK+ TKI-pretreated** advanced solid tumors (n=44): cORR 43.2%⁴

China Subpopulation Topline Efficacy Analyses⁵

- **ROS1+ TKI-naïve** NSCLC: cORR 91% (n=11)
- **ROS1+ TKI-pretreated** NSCLC with 1 prior TKI and prior chemotherapy: cORR 67% (n=3)
- **ROS1+ TKI-pretreated** NSCLC with 2 prior TKIs without prior chemotherapy: cORR 50% (n=4)
- **ROS1+ TKI-pretreated** NSCLC with 1 prior TKI without prior chemotherapy: cORR 36% (n=11)

Next Step

Potential NDA approval for ROS1 NSCLC by NMPA in 2024

Core Opportunity

14K~21K annual incidence of ROS1 rearrangement of NSCLC (2~3%); NTRK of ~0.5% with other advanced solid tumors⁶ in China

Abbreviations: Blinded Independent Central Review (BICR), confirmed objective response rate (cORR).

Notes: (1) A wholly owned subsidiary of Bristol Myers Squibb Company. (2) ENA 2022 presentation number 2LBA, ORR per RECIST 1.1 and assessed by BICR; primary efficacy population includes patients pooled from Phase 1 and 2 that began repotrectinib treatment at least 8 months prior to data cutoff date of June 20, 2022; (3) An oral presentation (Abstract #OA03.06) at the IASLC 2023; (4) ENA 2022 poster #209, ORR per investigator; efficacy data cutoff date for NTRK+ cohorts is August 24, 2022; (5) Data from the Phase 2 portion of TRIDENT-1 with a data cutoff of 11-Feb-2022 with responses confirmed per RECIST 1.1 and assessed by BICR; (6) Zhang et al. Prevalence of ROS1 fusion in Chinese patients with non-small cell lung cancer, *Thoracic Cancer* January 2019; Farago AF, Le LP, Zheng Z, Muzikansky A, Drilon A, Patel M, et al. Durable Clinical Response to Entrectinib in NTRK1-Rearranged Non-Small Cell Lung Cancer. *J Thorac Oncol.* 2015;10(12):1670-4..

Strong Clinical Data Leading to Accelerated Approval in 2L+ Cervical Cancer with Clinical Development Ongoing in Other Indications

Clinically Meaningful and Durable Responses, Combined with a Tolerable Safety Profile¹

Strong Mono Efficacy Data

- A statistically significant and clinically meaningful improvement in OS
 - The hazard ratio for OS was 0.70, demonstrating a 30% reduction in the risk of death
- Consistent benefit in PFS and confirmed ORR were supportive of the observed OS benefit with TIVDAK

Tolerable Safety Profile

- Most TRAEs were grade 1/2
- Most peripheral neuropathy events (known MMAE-related toxicity) were grade 1 and manageable
- Ocular AEs were mostly mild to moderate, manageable with eye care plan

Broad TIVDAK Development Program in Front Line Cervical Cancer and Other Solid Tumor

	Trial	Detail	Phase
Cervical Cancer	innovaTV-204	2L+ R/M, mono Approved²	II
	innovaTV-301 ³	2L+ global R/M, mono	III
	innovaTV-205	1L R/M, combo with carboplatin and KEYTRUDA +/- bevacizumab	I/II
Other Tumors	innovaTV-207	1L+ locally advanced or metastatic disease in solid tumors ⁴ ; mono and combo with KEYTRUDA and either carboplatin or cisplatin	II

Zai Development Plan

- 1L CC and HNSCC:** to consider joining global pivotal studies after global development plan confirmed
- 2L+ CC:** Joined the global Ph3 confirmatory study in 1Q 2023

innovaTV 205 Combination Data in 1L Cervical Cancer Presented at ASCO 2022¹

	1L TV + KEYTRUDA (N=32) ²	1L TV + carbo (N=33) ³
Confirmed ORR	40.6% (23.7, 59.4)	54.5% (36.4, 71.9)
Complete response rate	15.6%	12.1%
Partial response rate	25.0%	42.4%
Median DOR	Not Reached	8.6

- Dose expansion cohorts of TV in combination with KEYTRUDA or carboplatin in R/M CC demonstrated **encouraging anti-tumor activity**
- The safety profiles in combination were **manageable and tolerable** and in line with the safety profiles seen with the individual agents
- innovaTV 205 trial is ongoing, and **a new cohort will be added to investigate the combination of TV + carboplatin and pembrolizumab ± bevacizumab** as 1L treatment for R/M CC

Current Status & Next Step

- FDA approval in 2L+ CC in September 2021
- Broad development program in cervical cancer and other solid tumor indications ongoing
- Potential China NDA submission in 2L+ CC in 2024

Core Opportunity

- ~110K annual incidence of cervical cancer in China⁴, with limited treatment options for patients who progress on or after chemotherapy

Adagrasib

Potentially Differentiated Therapy in NSCLC for Patients with KRAS^{G12C} Mutations

Approved
(U.S.)

2L+ NSCLC: KRYSTAL-1 Study¹

KRAZATI



- ORR (n=128): 43.0%
- mPFS (n=128): 6.9 months (95% CI, 5.4–8.7)
- mOS (n=132): **14.1 months** (95% CI, 9.2–18.7)
- Exploratory analyses suggested durable clinical benefit in patients with treated, stable CNS metastases at baseline (**mOS of 14.7 months**)
- CNS metastases occur in **27%-42%** of patients with KRAS^{G12C}-mutated NSCLC at diagnosis

Current Status & Next steps

- **FDA accelerated approval in 2L+ NSCLC with KRAS^{G12C} mutation in December 2022**
- **Topline data readout for the ongoing confirmatory KRYSTAL-12 Phase 3 study expected in 1H 2024**
- **Zai Lab is preparing for China NDA submission in 2024**

1L NSCLC with TPS ≥ 50%

- Demonstrated early efficacy in combination with pembrolizumab
 - **63% ORR^{2,3,4}** (n=56)
 - Substantially exceeds standard of care historical benchmark of 39%-45%^{5,6}
- Combination is well tolerated with low rates of clinically meaningful liver TRAEs

Next step

**Enrollment in Phase 3
adagrasib +/-
pembrolizumab study**

1L NSCLC with TPS < 50%

- Strategy to raise the standard of care through combination with chemotherapy and pembrolizumab
- Adagrasib + chemo-pembro combination Phase 2 study underway (KRYSTAL-17)

Next step

**Data for KRYSTAL-17
Phase 2 study expected
in 1H 2024**

Abbreviation: Central nervous system (CNS).

Sources: WCLC 2023; BMS presentation on the acquisition of Mirati on October 8, 2023.

Notes: The trademarks and registered trademarks within are the property of their respective owners. (1) Two-year follow-up of data for 132 patients in Phase 1/1b dose escalation and expansion cohorts and Phase 2 Cohort A of KRYSTAL-1 (Data as of 1 January 2023; median follow-up: 26.9 months); (2) One confirmed response confirmed subsequent to data cut off; full analysis set includes 3 protocol violations (n=56); (3) Excluding 3 protocol violations, ORR was 66% (n=53); (4) Among clinical activity evaluable (CAE) patients, defined as receiving at least one dose of adagrasib (400 mg BID) + pembrolizumab, having measurable disease at baseline, and having at least one post-baseline tumor assessment, the ORR was 71% (n=49); (5) ORR of 39% from KEYNOTE-42 and ORR of 45% from KEYNOTE-24; (6) For illustrative purposes only: no head-to-head clinical trial has been conducted.

**Clinical Data –
Oncology**

Adagrasib ± Cetuximab

Compelling Early Efficacy in Pre-Treated Patients with Colorectal Cancer

Late-stage

Prognosis on SoC in CRC with KRAS^{G12C} Mutations

Population	Historical Efficacy Outcomes in 3L+
KRAS-agnostic	<ul style="list-style-type: none"> Regorafenib¹ or Trifluridine/Tipiracil^{2,3}: <ul style="list-style-type: none"> ORR: 1-2% mPFS: 1.9-2.0 months mOS: 6.4-8.0 months
KRAS-mutant	<ul style="list-style-type: none"> Trifluridine/Tipiracil³: <ul style="list-style-type: none"> KRAS-mut mOS: 6.5 months

- Patient outcomes in CRC have historically been **poor and progressively worse in later lines of therapy**
- KRAS-mutant CRC patients tend to have worse outcomes** than the broader CRC patient population

Adagrasib Monotherapy (KRYSTAL-1 study)⁴

Efficacy Profile Summary (n=43)

- Confirmed ORR** was 19% (8/43); DCR was 86% (37/43)⁵
- Tumor shrinkage of any magnitude occurred in 79% of patients
- Median DOR** was 4.3 months

Safety Profile Summary (n=44)

- No Grade 5 TRAEs
- No TRAEs led to discontinuation

Adagrasib + Cetuximab (KRYSTAL-1 study)⁴

Efficacy Profile Summary (n=28)

- Confirmed ORR** was 46% (13/28); DCR was 100% (28/28)⁶
- Tumor shrinkage of any magnitude occurred in 93% of patients
- Median DOR** was 7.6 months

Safety Profile Summary (n=32)

- No Grade 5 TRAEs
- No TRAEs led to discontinuation of adagrasib
- 16% of TRAEs led to discontinuation of cetuximab

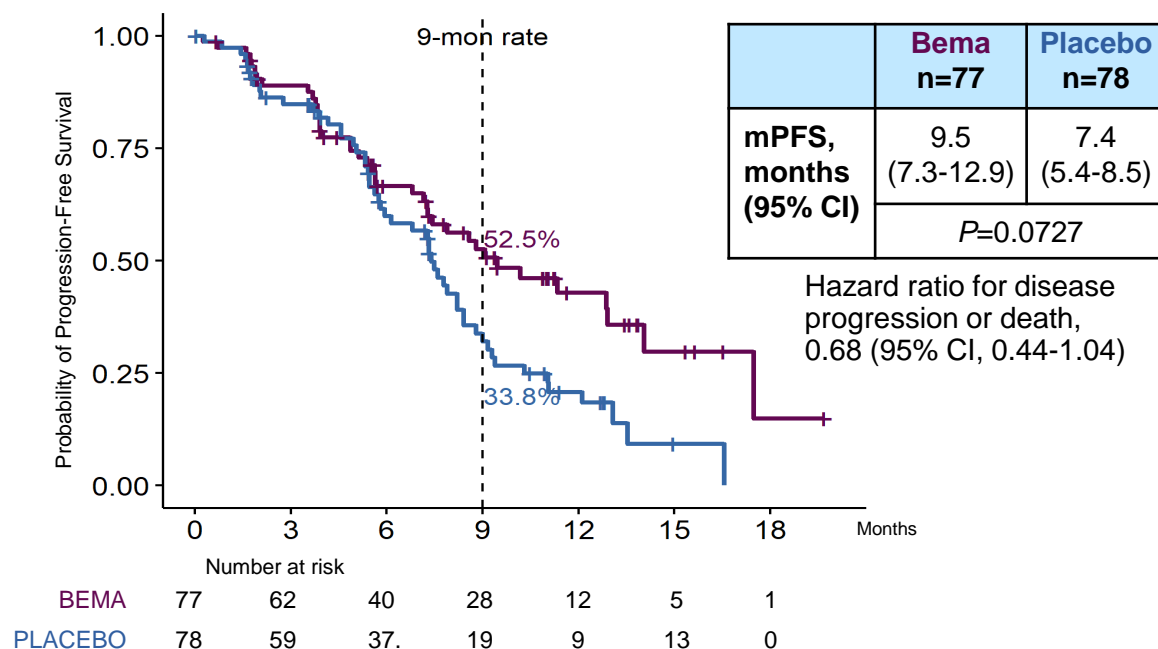
Sources: Mirati corporate presentation, September 2022; ESMO 2022.

Notes: (1) Obermannová R, et al. Ann Oncol. 2016;27(11):2082-2090; (2) Grothey A, et al. Lancet. 2013;381(9863):303-312; (3) Mayer RJ, et al. N Engl J Med. 2015;372(20):1909-1919; Van Cutsem E, et al. Eur J Cancer. 2018;90:63-72; (4) Presented at the European Society for Medical Oncology (ESMO) Congress, September 2022, data as of June 16, 2022; (5) Response outcome per investigator assessment with a median follow-up of 20.1 months; (6) Response outcome per investigator assessment with a median follow-up of 17.5 months.

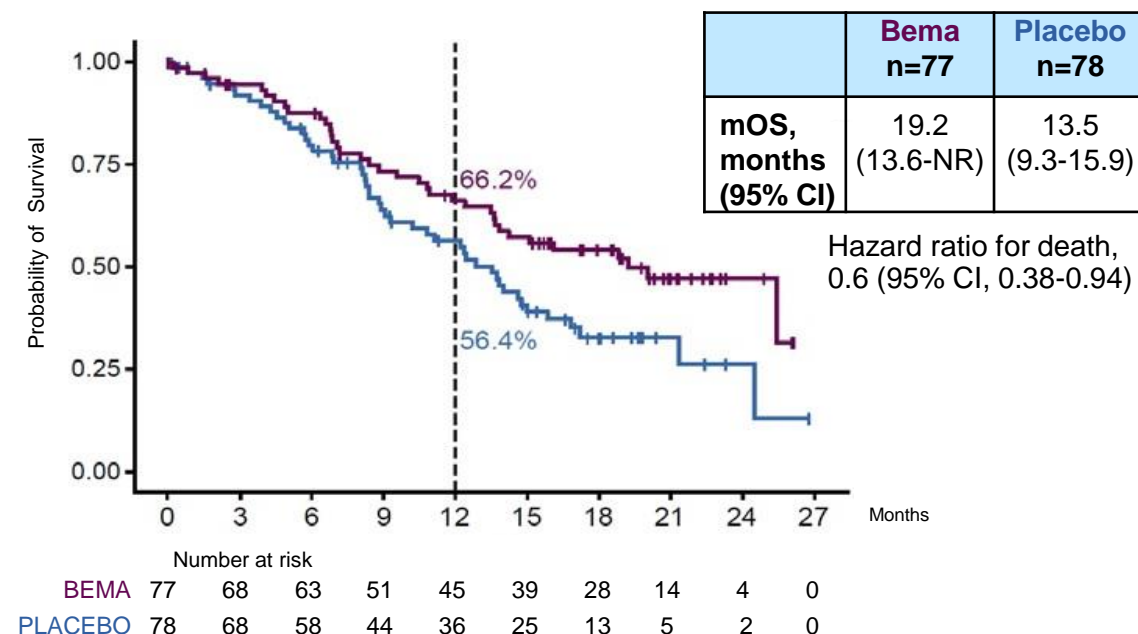
Clinical Data –
Oncology

Phase 2 FIGHT of Bemarituzumab + Chemotherapy as 1L Treatment for FGFR2b+ Gastric Cancer (ITT Patients*, n=155)

Progression Free Survival



Overall Survival



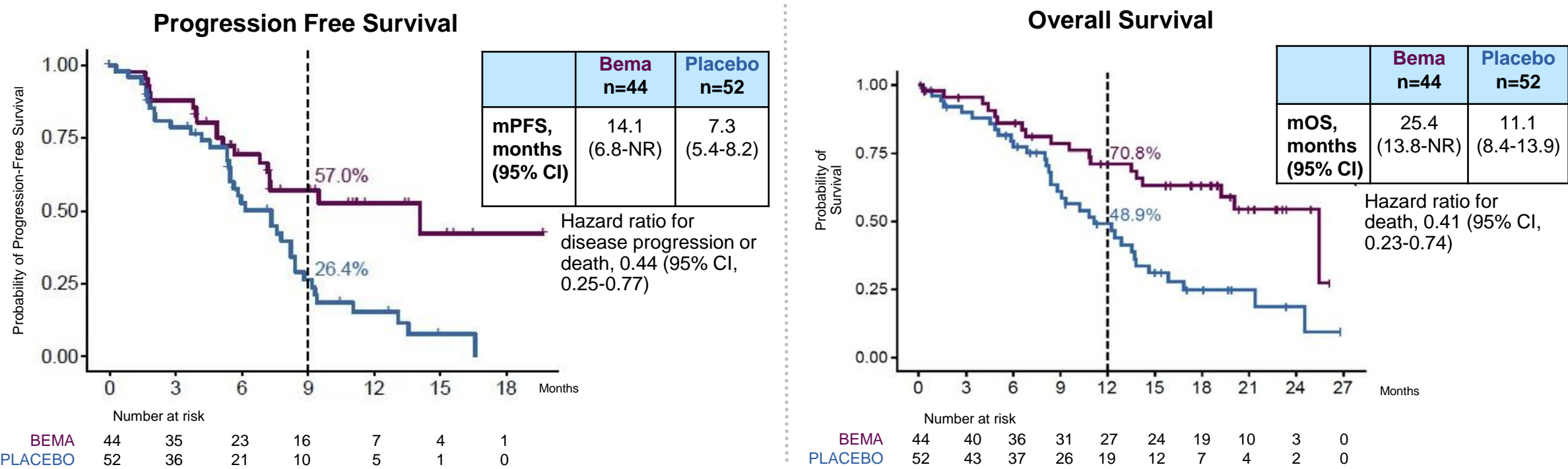
- In the ITT patients of FGFR2b+, bemarituzumab + mFOLFOX6 vs mFOLFOX6 numerically **improved mPFS to 9.5m** vs. 7.4m (HR=0.68, 95%CI, 0.44-1.04) and **improved mOS to 19.2m** vs. 13.5m (HR=0.60, 95%CI, 0.38-0.94)
- Bemarituzumab demonstrated a **tolerable safety profile with manageable ocular adverse events**

Bemarituzumab

BTD Granted (+ mFOLFOX) in FGFR2b≥10% Gastric Cancer by FDA and NMPA

Late-stage

In Patients with FGFR2b+≥10% (IHC 2+/3+ ≥10% Patients*, n=96), Bemarituzumab + mFOLFOX6 Demonstrated Even Greater Benefit in mPFS 14.1m vs 7.3m and mOS 25.4m vs 11.1m



Current Status

Zai Lab continues to enroll patients into global Ph3 FORTITUDE-101 and FORTITUDE-102 studies

Core Opportunity

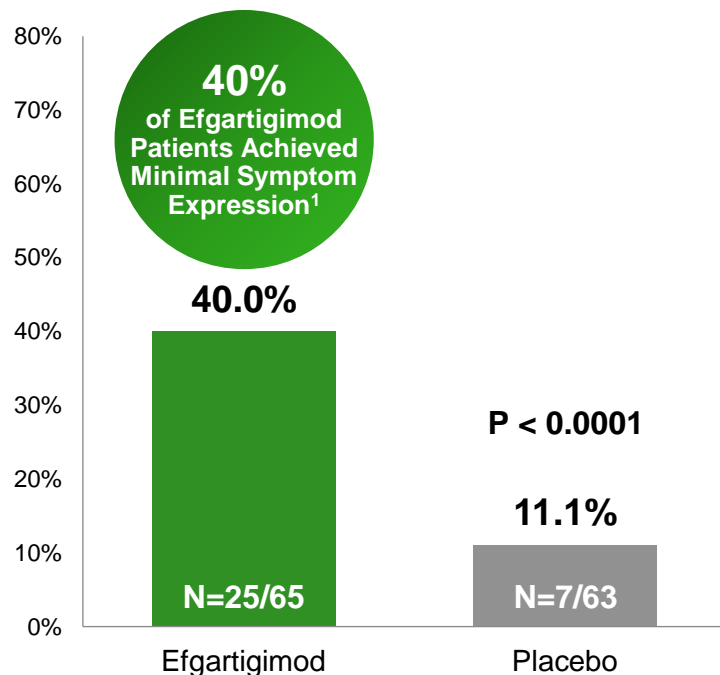
~30% (~126K annual incidence) of 1L HER2- gastric cancer patients are FGFR2b-positive and ~18% (~76K annual incidence) have FGFR2b expression over 10%

* Median follow-up time of 12.5 months.
Abbreviation: Immunohistochemistry (IHC).
Source: Wainberg ZA, et al. Lancet Oncol. 2022;23(11):1430-1440; Five Prime Therapeutics presentation on FIGHT trial, November 2020;

Phase 3 ADAPT Data Showed Fast, Deep, and Durable Responses for Patients with gMG

Minimal Symptom Expression

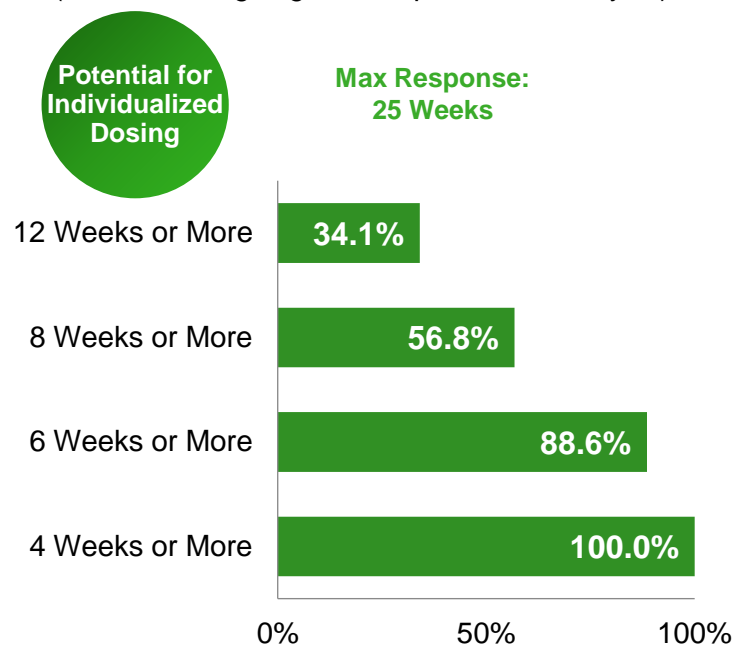
(AChR Ab+ patients, first cycle)



Durable Clinical Benefit

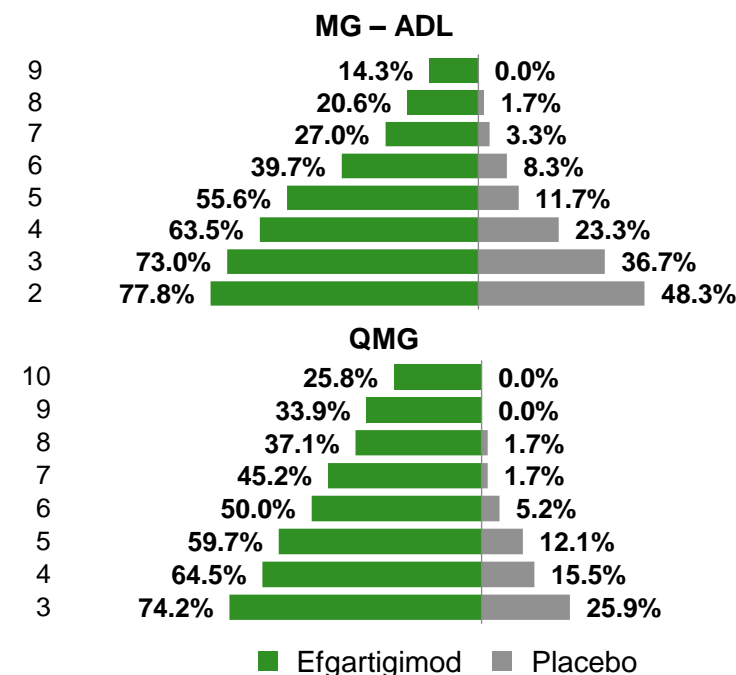
Duration of Response

(AChR Ab+ Efgartigimod responders², first cycle)



Efgartigimod Demonstrated Significant Magnitude of Benefit

AChR Ab+ Patients, Cycle 1

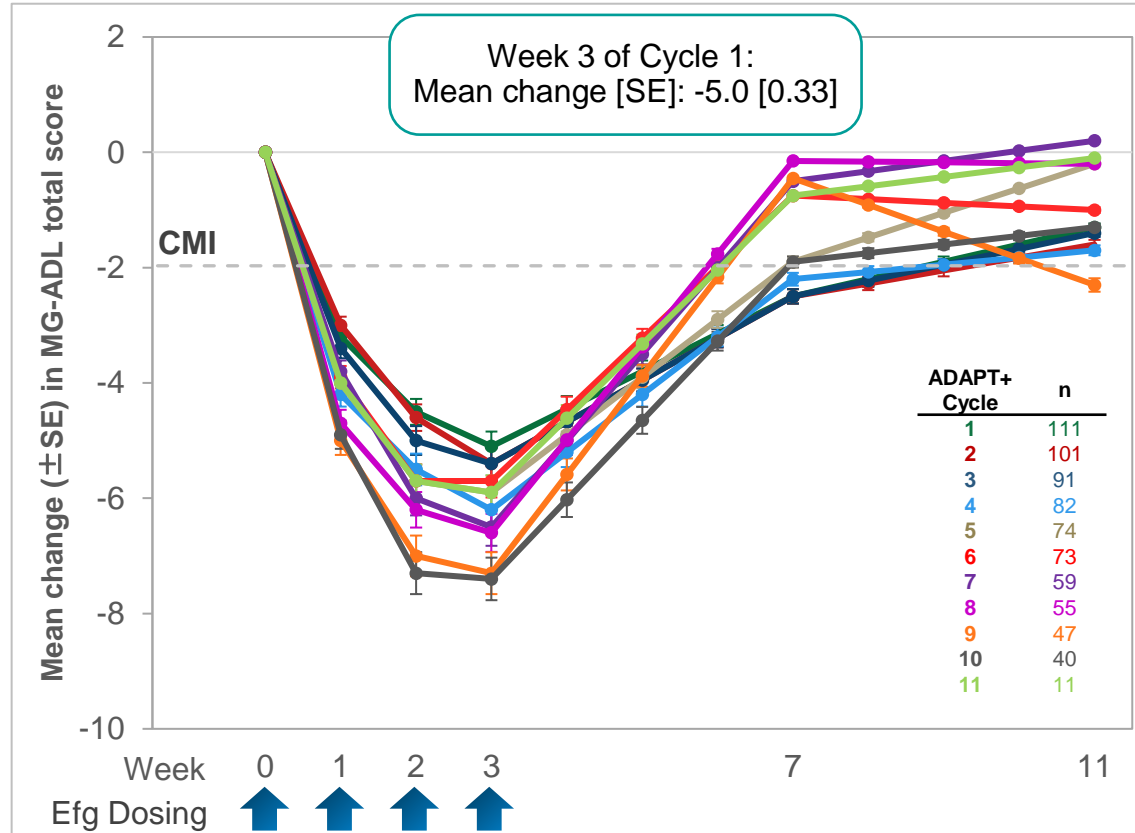


NMPA approved the BLA for gMG (IV) in China in June 2023; Potential NMPA approval for gMG (SC) in 2024

Phase 3 ADAPT+ Study Showed Consistent and Repeatable Improvement in Both MG-ADL and QMG Scores Over Multiple Cycles

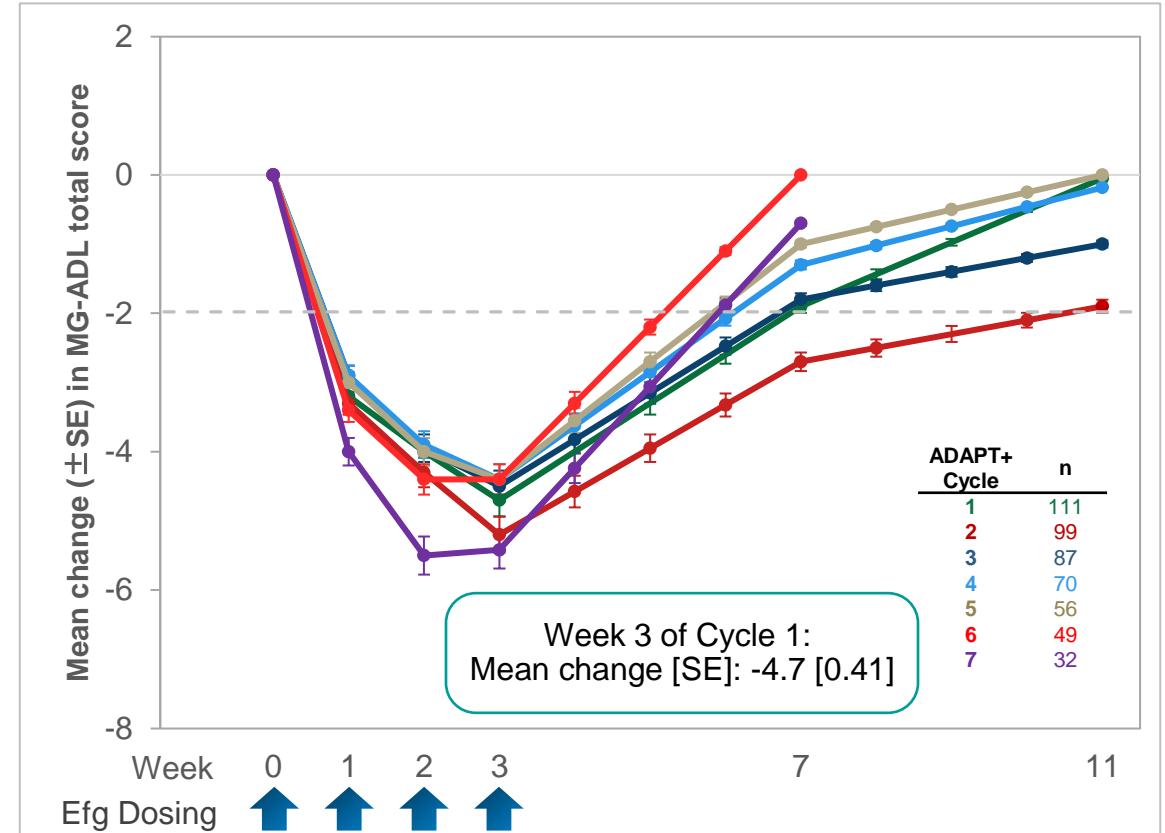
MG-ADL Total Score

Mean Change from Cycle Baseline by Cycle 1



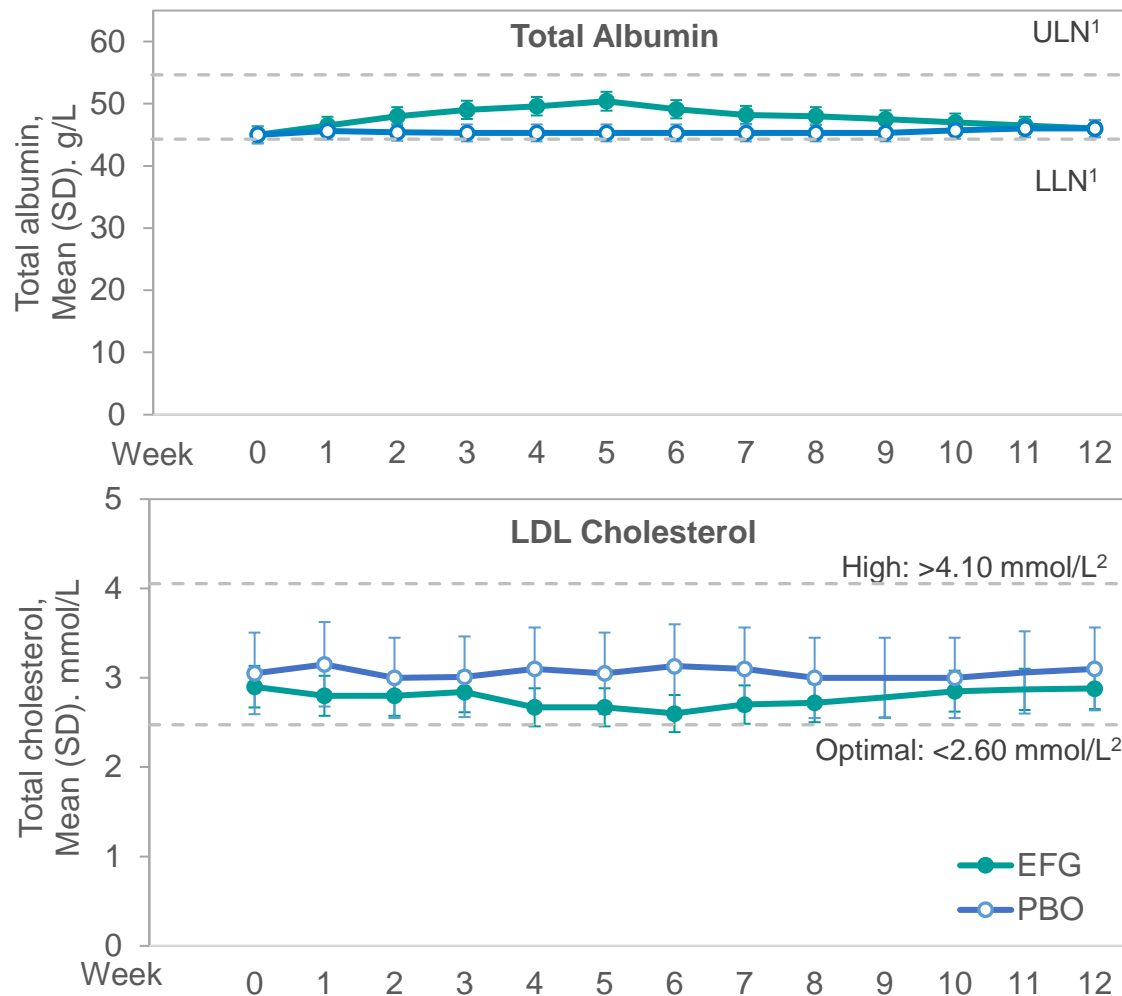
QMG Total Score

Mean Change from Cycle Baseline by Cycle 2

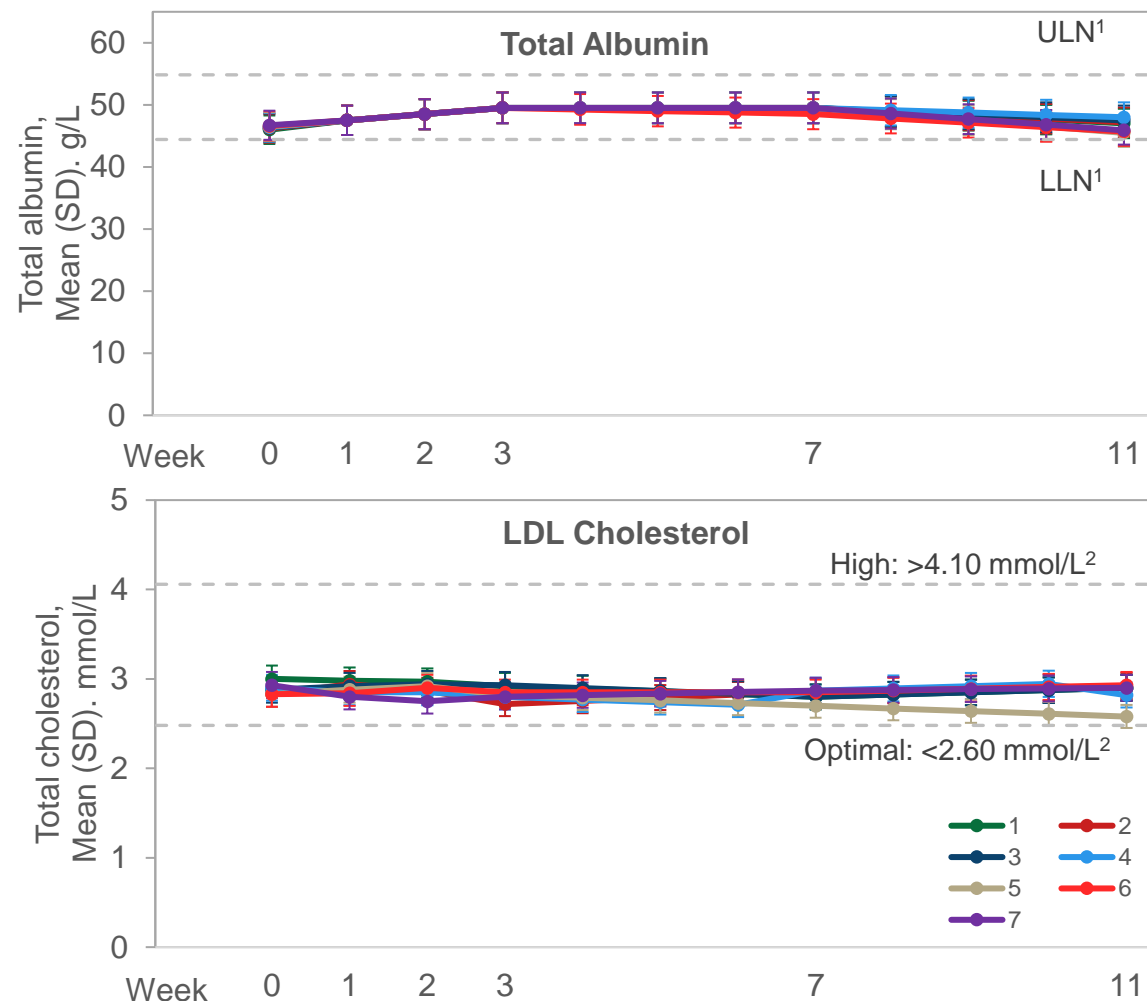


No Clinically Meaningful Reductions in Albumin and No Increases in LDL Cholesterol

ADAPT Study



ADAPT+ Study



Efgartigimod (SC) Opportunity to Transform CIDP Patient Experience (ADHERE Study)

Late-stage

Stage A

ESTABLISHED CIDP
AS IgG MEDIATED

67%

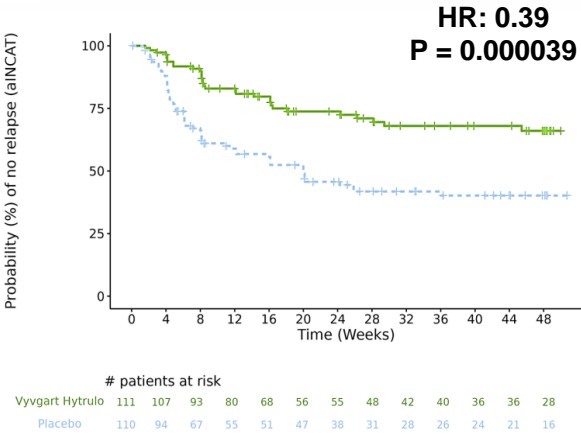
Response rate demonstrates
IgG autoantibodies
play significant role in
underlying CIDP biology

Stage B

SET NEW
STANDARD FOR
HOW CIDP
TRIALS ARE RUN

61%

Reduced risk
of relapse



SIGNIFICANT IMPACT
ON CIDP PATIENTS

99%

Study Compliance

99%

Rollover of eligible patients
to open-label extension

Favorable safety and tolerability profile
consistent with previous clinical trials

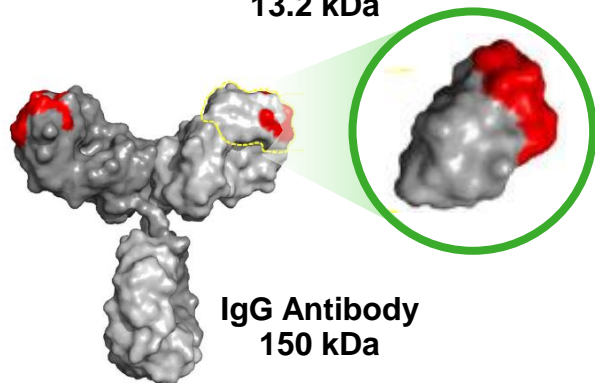
U.S. sBLA accepted with PDUFA goal date of Jun 21, 2024; Potential China sBLA submission in 1H'24

ZL-1102 (IL-17 Humabody®) Expected to Move into Full Global Development

POC stage

High-Affinity Human VH Fragment Targeting IL-17A

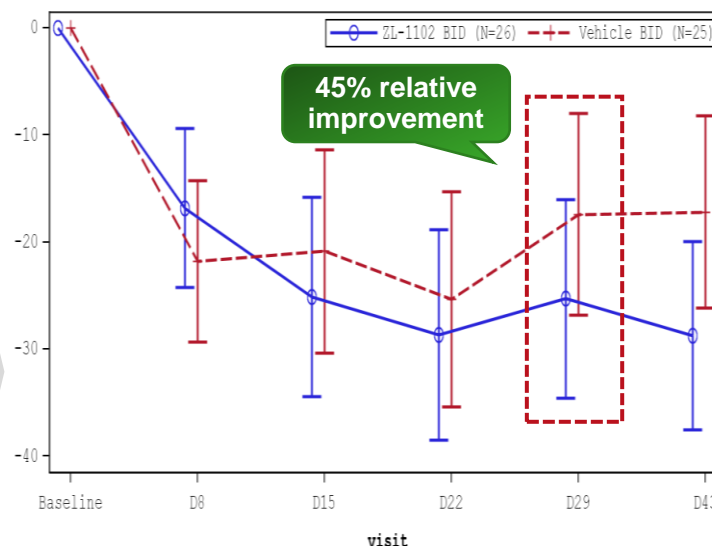
ZL-1102 Humabody®
13.2 kDa



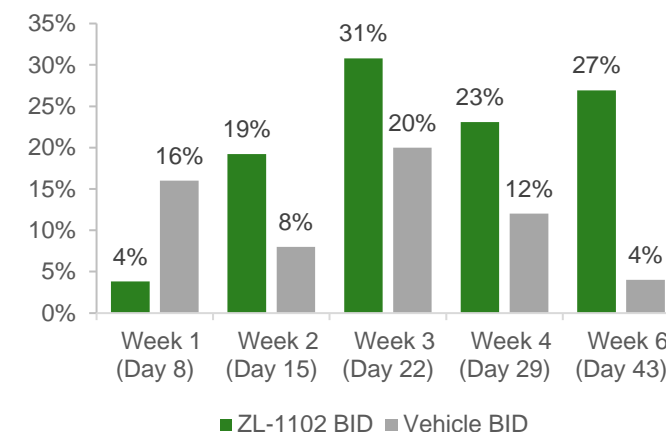
Significant Global Opportunity

- Psoriasis affects **~125 million**³ people worldwide
- **80-90%**^{3,4} suffer from plaque psoriasis; **70-80%**⁵ of these cases are **mild-to-moderate**
- Most **systemic agents** including recent orals and injectables are prescribed for **moderate-to-severe** psoriasis only

First-ever study to demonstrate penetration of protein biologic through psoriatic skin resulting in clinical response



Consistent improvement in responder rates¹ over time



Local PASI score: 45% relative improvement at Day 29

Safety/tolerability profile indistinguishable from placebo

Transcriptome analysis shows clear differential effect with topical ZL-1102

- Downregulated genes enriched in immune response pathway
- Decrease in K16 marker expression²

Zai Lab to initiate the global Phase 2 study for dose selection and safety / efficacy with prolonged treatment in mid-24

Abbreviation: Psoriasis Area Severity Index (PASI).

Notes: Humabody is a registered trademark of Crescendo Biologics. (1) Responder rate: % patients who achieved a $\geq 50\%$ reduction in local PASI score of target lesion; (2) K16 marker indicative of downregulated cell proliferation; (3) National Psoriasis Foundation. The impact of psoriasis. <https://www.psoriasis.org/psoriasis-statistics/>; (4) Menter A. J Am Acad Dermatol. 2008; 58:826-50.; (5) K Papp. Dermatol Ther 11: 1053; 2021.

**Clinical Data –
Autoimmune**

Promising Near-Term, Innovative Treatment Options for Infectious Disease Franchise



NUZYRA Oral and IV Broad Spectrum Antibiotic

Unmet Medical Needs in China

- Significant addressable markets: **10 million**¹ CABP and **2.8 million**¹ ABSSSI incidence every year
- Unmet needs for broad-spectrum antibiotics addressing MDR with favorable safety profile

Differentiation

- **Broad-spectrum IV/PO** new-generation tetracycline, reducing exposure to hospital pathogens and associated costs with hospital stays
- **Clear differentiation** vs. older generics and other drugs from the tetracycline class
- Classified as **Category 1 innovative drug** in China



Dec 2021 China Commercial Launch²



Sulbactam-Durlobactam Best-in-Class Class A, C & D β Lactamase Coverage

Unmet Medical Needs in China

- **China: ~300,000** *Acinetobacter* infections reported in mainland China in 2022³

Increasing Burden, Limited Treatment, High Mortality

- Unique activity against *Acinetobacter* and CRAB
- High carbapenem-resistant rate: **>53%** (CARSS) and **~80%** (CHINET); antibiotic resistance is increasing^{3,4}
- Most common pathogen causing HABP/VABP in China⁵
- **Limited therapeutic options** Polymyxin-based polypharmacy Colistin: drug of last resort
- **Mortality ~43%** with best available therapy⁶



Feb 2023 China NDA Acceptance



Abbreviations: hospital-acquired bacterial pneumonia (HABP), ventilator-associated bacterial pneumonia (VABP).

Sources: Entasis Therapeutics corporate presentation, 2021; U.S. Centers for Disease Control and Prevention. Zai Lab analysis.

Notes: (1) 2020 estimates, Zai Lab analysis; (2) Signed contract sales agreement with Huizheng (Shanghai) Pharmaceutical Technology Co., Ltd., a direct wholly-owned subsidiary of Hanhui Pharmaceutical Co., Ltd.; (3) 2022 Report of China Antimicrobial Resistance Surveillance System (CARSS) published in November 2023; (4) 2023 Report of China Antimicrobial Surveillance Network (CHINET); (5) China Diagnosis and Treatment Guideline for hospital-acquired pneumonia and ventilator-associated pneumonia, 2018; (6) Mohd Szally Lim S, et al. The global prevalence of multidrug-resistance among *Acinetobacter baumannii* causing hospital-acquired and ventilator-associated pneumonia and its associated mortality: A systematic review and meta-analysis. J Infect. 2019 Dec;79(6):593-600.

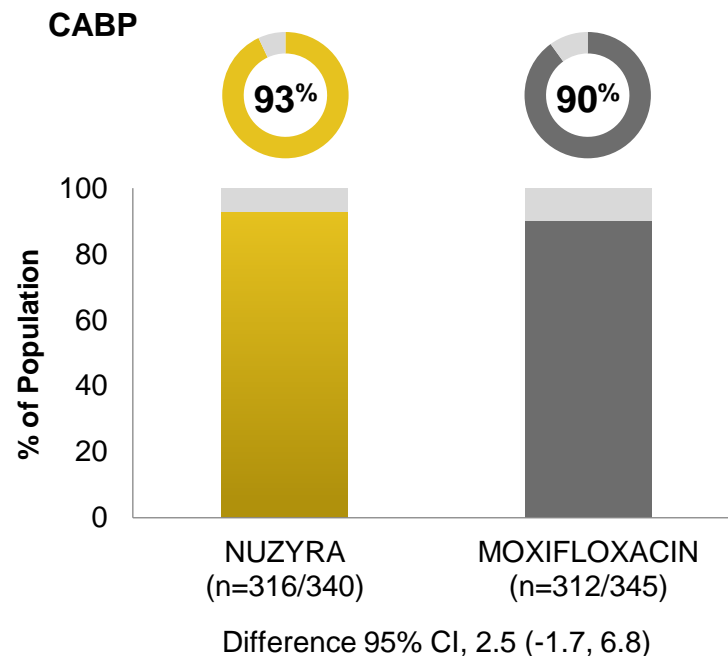
**Clinical Data –
Anti-infective**

FDA- and China NMPA-approved, Once-Daily Oral and IV Broad Spectrum Antibiotic Addressing Antibiotic Resistance

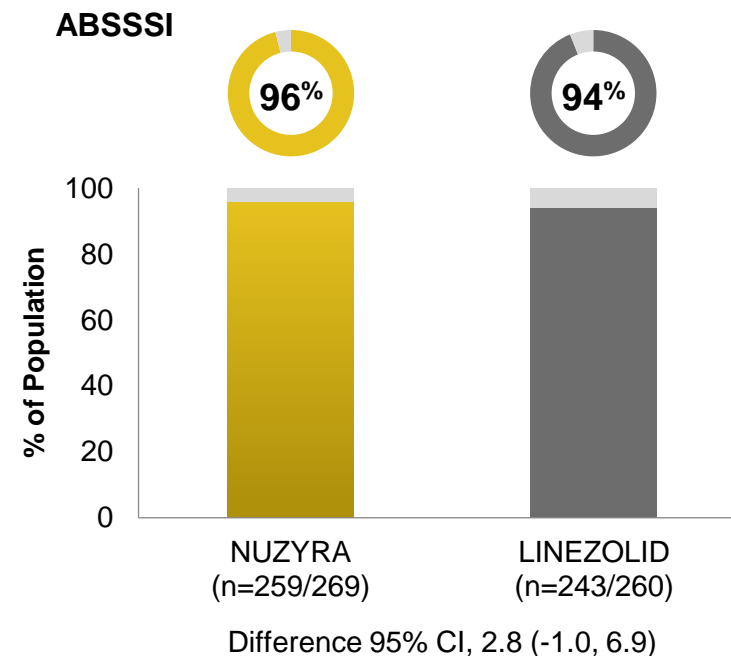


- New differentiated tetracycline antibiotic
- Clinical success in CABP (left) and ABSSSI (right)
- Category 1 Innovative Drug in China

Clinical Per-protocol Population Investigator-assessed Clinical Response at Post Therapy Evaluation¹



Clinical Per-protocol Population Investigator-assessed Clinical Response at Post Therapy Evaluation²



Commercial launch in December 2021; Successful NRD L inclusion for both IV and oral formulations on Jan 1st, 2024

Sources: Paratek corporate presentation, February 2021; NUYRA Prescribing Information, Paratek Pharmaceuticals, Inc; Stets R, Popescu M, Gonong JR, et al. Omadacycline for community-acquired bacterial pneumonia. *N Engl J Med* 2019;380:517-27; O'Riordan W, Green S, Overcash JS, et al. Omadacycline for acute bacterial skin and skin-structure infections. *N Engl J Med* 2019;380:528-38.

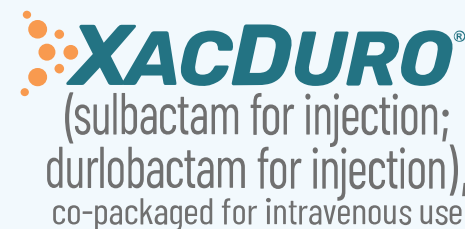
Notes: (1) 5-10 days after last dose; (2) 7-14 days after last dose.

Clinical Data – Anti-infective

Current Treatment Options Have Poor Efficacy and Tolerability

- Emergence of **pan-drug-resistant *Acinetobacter***
- Combination antibiotic therapy not proven effective
- Colistin or tigecycline most commonly used for *Acinetobacter baumannii-calcoaceticus* complex (ABC) in China

	Colistin	Tigecycline
Clinical Efficacy	Poor efficacy in pneumonia ¹	Poor efficacy in pneumonia, black box warning ²
Safety/Tolerability	Nephrotoxicity	GI intolerance



First FDA approved pathogen-targeted therapy to treat hospital-acquired and ventilator-associated pneumonias caused by *Acinetobacter*

VS.

Phase 3 ATTACK study (vs. Colistin)

- Met primary endpoint for 28-day all-cause mortality
 - 19.0% (SUL-DUR) vs. 32.3% (Colistin), with treatment difference of -13.2%³
- Significant difference in **clinical cure rates**; clinical and microbiological responses consistently showed benefit
- **Favorable safety profile**

Potential NMPA approval for the treatment of infections caused by ABC in 2024

KarXT - Anchor Asset to Expand into Neuroscience

Recognized Need for More Effective Treatment for Patients with Schizophrenia

- **>8 million¹** people in China living with schizophrenia
 - Half of the patients are not seeking professional care²
- **Profound burden of disease** despite available therapies
 - Lack of novel MOA
 - Poor negative symptom control
 - Often unacceptable side effects, including weight gain, somnolence, tardive dyskinesia, extrapyramidal syndrome (EPS), neuroleptic malignant syndrome

Potential to Change the Standard of Care in Schizophrenia

- ✓ **Novel MOA**
- ✓ **Early and sustained reduction** of positive and negative symptoms of schizophrenia
- ✓ **Generally well-tolerated**, with manageable safety and tolerability profile
- ✓ **Not associated with common AEs** of current antipsychotic medications
- ✓ Considered use as **mono- and combination therapies**

Innovative Treatment Option to Address Significant Unmet Medical Needs in China to Treat Patients with Serious Psychiatric Conditions

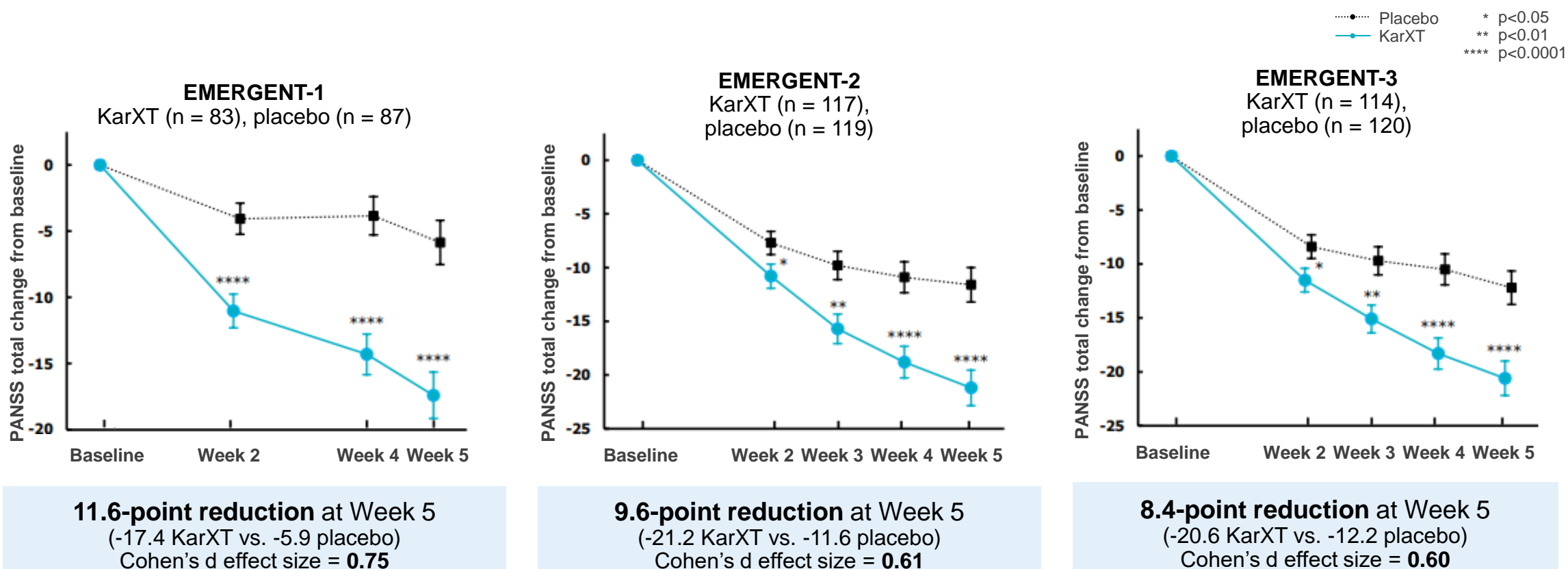
Sources: Karuna corporate presentation, May 2023. Zai Lab analysis.

Note: (1) China has estimated more than 8 million schizophrenia patients (prevalence rate is 0.6%~0.655%). Prevalence of mental disorders in China: a cross-sectional epidemiological study. The Lancet Psychiatry, 2019; (2) According to the data from the Ministry of Civil Affairs of the PRC, there are 6.2 million registered mental disorder cases in the national severe mental illness management system in 2020. An expert from Guangdong Provincial Mental Health Center estimated that ~70% of registered mental disorder cases are schizophrenia patients in 2020.

**Clinical Data –
Neuroscience**

Robust Antipsychotic Effect Across Three Registrational Trials in Schizophrenia

Primary Endpoint: Change in Baseline PANSS Total Score vs. Placebo at Week 5¹



Cohen's d effect size compares favorably with other trials of antipsychotics (0.35 – 0.58)²

Improvement In Positive And Negative Symptoms Of Schizophrenia Substantially Consistent Safety/Tolerability Profile Across Trials

Clinically Meaningful Reductions on Key Secondary Endpoints

	Locations	PANSS Positive Subscore (Week 5)			PANSS Negative Subscore (Week 5)		
		KarXT	Placebo	Pbo.Adj	KarXT	Placebo	Delta
EMERGENT-1	US	-5.6	-2.4	3.2 p<0.0001	-3.2	-0.9	2.3 p<0.001
EMERGENT-2	US	-6.8	-3.9	2.9 p<0.0001	-3.4	-1.6	1.8 p<0.01
EMERGENT-3	US + Ukraine	-7.1	-3.6	3.5 p<0.0001	-2.7	-1.8	0.8 p=0.12

KarXT generally well-tolerated across EMERGENT-1, 2 and 3

- **TEAEs (≥5%) mild to moderate in severity**, mostly cholinergic and resolving over time with repeated dosing
- **Not associated with common AEs** of atypical antipsychotics (weight gain, EPS, somnolence)

**Zai to complete enrollment of the bridging study for schizophrenia in China in 4Q'24;
U.S. NDA accepted with PDUFA goal date of September 26, 2024**

Our ESG Trust for Life Strategy, Commitments, and Targets

Target: Reach **One Million** Patients by 2030¹



Our ESG approach, commitment to DEI, and growing pipeline help us create better outcomes for everyone

Target: Maintain gender equity in leadership and base pay



zaiLab

