



# First Quarter 2026 Financial Results and Recent Corporate Updates

NASDAQ:ZLAB | HKEX:9688

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# Q1 2026 Highlights and 2026 Outlook



## 1Q'26 Global Pipeline Progress

- ✓ **Zocilurtatug pelitecan (zoci)**
  - Data presented at AACR 2026 for SCLC brainmets and epNEC
  - Collaborations with Amgen and Boehringer Ingelheim to evaluate zoci + DLL3 TCEs
  - Registrational DLLEVATE trial ongoing
- ✓ **ZL-1503 (IL-13/IL-31R $\alpha$ )**
  - Preclinical data presented at IMMUNOLOGY2026
  - Phase 1/1b study underway with initial data expected in 2026
- ✓ **ZL-6201 (LRRC15 ADC) & ZL-1222 (PD-1/IL-12)**
  - Preclinical data presented at AACR 2026

AACR



## 1Q'26 Regional Pipeline Progress

- ✓ Launch preparations for **KarXT** underway
- ✓ **TIVDAK** under regulatory review
- ✓ **Positive Phase 3 readouts** for **povetacicept** in IgAN and **elegrobart** in active & chronic TED

2026  
Outlook

### » Global Portfolio – Continues to Advance and Expand

- ❑ First time presentation of clinical data: zoci combo (+ PDL1 +/- chemo) in SCLC and ZL-1503 data in AD
- ❑ 3 registrational studies for zoci ongoing by YE'26
- ❑ ZL-1222 (PD1/IL12) and ZL-1311 (MUC17 TCE) moving into Phase 1

### » Regional Portfolio – Multiple Near-Term Commercial Catalysts including KarXT Launch

### » Corporate Level – Continue to Drive Efficiencies and Disciplined Capital Allocation

# Zoci is Delivering High, Durable Responses With a Strong Safety Profile

## Recent Updates Reinforcing its Differentiated Profile

- ✓ **Differentiation in Patients with Brain Metastases**
  - **62.5% confirmed intracranial ORR** at 1.6 mg/kg, incl. 25% with complete intracranial response<sup>1</sup>
    - **60% confirmed intracranial ORR** in patients without prior radiotherapy<sup>2</sup>
    - **69% best intracranial ORR at 1.6 mg/kg** in patients without prior radiotherapy<sup>2</sup>
- ✓ **Potential Best-in-Class Safety Profile<sup>3</sup>**
  - **Grade ≥3 TRAEs of 16.4%** at 1.6 mg/kg
- ✓ **Development Collaborations with Amgen and Boehringer Ingelheim**
  - **Evaluate zoci in combination with DLL3 TCEs<sup>4</sup>, positioning as a potential backbone therapy**



## Global Registrational Phase 3 Study Ongoing

### Phase 3 DLLEVATE Study Enrolling in 2L/3L SCLC

- ☐ **N=480**
- ☐ **Eligible Patients**
  - Progression following platinum-based regimen
  - Received 1L platinum, or platinum followed by tarlatamab in 2L
- ☐ **Control Arm:** topotecan, lurbinectedin, amrubicin
- ☐ **Key Next Steps:**
  - Enrollment completion in 1H'27
  - Interim analysis and Accelerated Approval (AA) submission in 2027 to the FDA

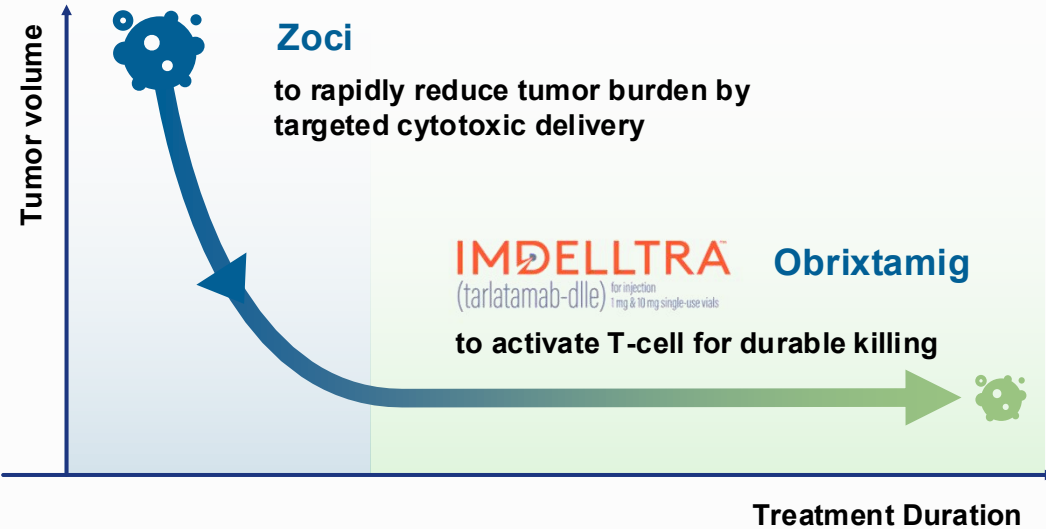
Source: Zai Lab AACR 2026 presentation, April 2026.

Abbreviations: small cell lung cancer (SCLC), neuroendocrine carcinomas (NECs), overall response rate (ORR), treatment-related adverse events (TRAEs), T-cell engager (TCE).

Notes: (1) At 1.6mg/kg, intracranial ORR was 62.5% (10/16), including 25% (4/16) with complete intracranial response, presented at AACR 2026; (2) Confirmed intracranial responses observed in both patients with (50%, 13/26) and without (60%, 9/15) prior radiotherapy, presented at AACR 2026; (3) N=55 in 1.6 mg/kg cohort, presented at AACR 2026; (4) evaluate combination with tarlatamab in SCLC and obrixtamig in SCLC and other NECs.

# Zoci as An Ideal Backbone for DLL3 TCE Combinations in SCLC

## The Biology Argument: Why DLL3 ADC + TCE?

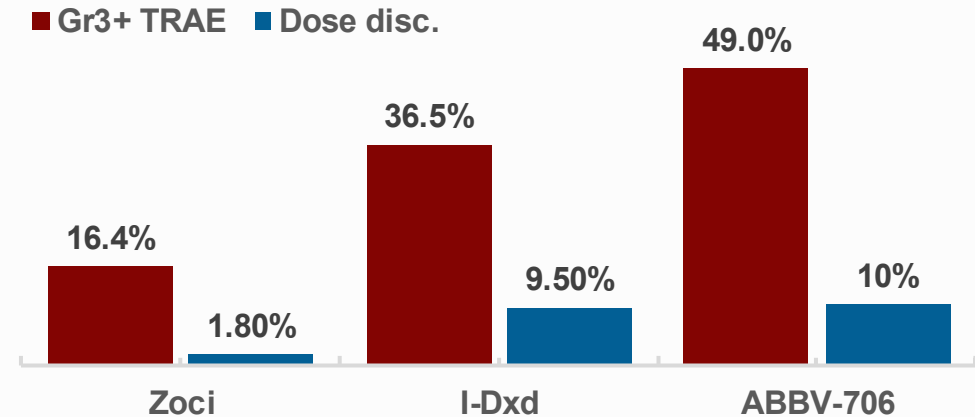


### Potential to Deepen and Broaden Responses

- Minimal overlapping toxicities

## Why Zoci is the Right ADC Partner?

### Safety Comparison (2L+ SCLC, Monotherapy) for Investigational Drugs Currently in Global Pivotal Stage<sup>2</sup>



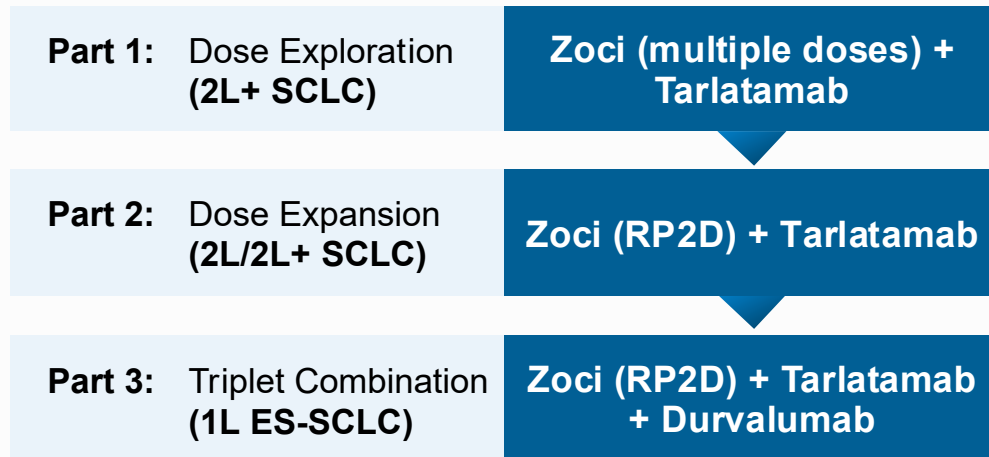
Zoci's potential **best-in-class safety profile**, coupled with **compelling systemic and intracranial efficacy**, supports its potential as an **ideal combo backbone in 1L SCLC**

Notes: (1) Global Phase 3 study in combination with anti-PD-L1 +/- chemo to start in 2026 pending data; a global Phase 1 in combination with a novel MoA to start in 1H 2026; (2) Zoci global Phase 1 study presentation at AACR 2026, for 1.6mg/kg cohort (N=55); I-DXd Ideate-Lung01 study presentation at WCLC 2025, for 12mg/kg cohort (N=137); ABBV-706 Phase 1 study presentation at 2025 WCLC, for 1.8mg/kg cohort (N=41).

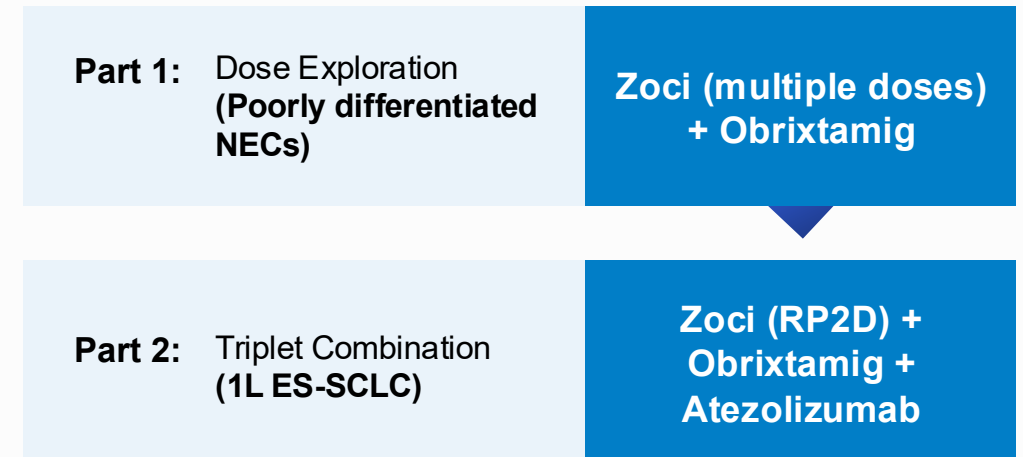
# Global Phase 1b/2 Combination Studies with DLL3 TCEs



A global Phase 1b study to evaluate the safety and efficacy of zoci in combination with IMDELLTRA® in patients with ES-SCLC



A global Phase 1b/2, open-label, safety and tolerability trial of obixtamig in combination with zoci in patients with poorly differentiated NEC



- Amgen and BI to sponsor and lead global Phase 1b/2 studies respectively; Zai Lab will supply Zoci
- Zai Lab continues to pursue additional combination approaches

# epNECs – Expanding Zoci’s Reach Beyond SCLC

## Unmet Medical Needs in epNECs

1L

Etoposide +  
carboplatin/cisplatin

ORR 41-67%;  
mPFS ~6 months;  
mOS <12 months

2L

Chemo (FOLFIRI or  
mono chemo)<sup>1</sup>

ORR ~20%;  
mPFS 2-3 months;  
mOS ~6 months

- Chemotherapy as standard of care **with limited responses after progression and high toxicities**
- **No DLL3 targeted therapies approved** despite high DLL3 expression

## 2026 AACR Update

- **Meaningful Clinical Responses: 38.2% overall confirmed ORR (13/34)** across study cohorts
  - Target tumor reductions were observed across multiple epNEC tumor types
- **Manageable Safety Profile:** Grade ≥3 TRAEs in **15.2% of patients** in Phase 1b

## Key Next Steps









- **Finalize registrational path with the FDA and advance into registrational enabling stage in 2026**

Source: Zai Lab 2026 AACR presentation, April 2026.

Abbreviations: extrapulmonary neuroendocrine carcinomas (epNECs), FOLFIRI (irinotecan, calcium folinate or levofolinate, fluorouracil, Q2W).

Note: (1) McNamara 2020 Therapeutic advances in Medical Oncology.

# Significant potential across SCLC and epNEC; Three pivotal trials by YE

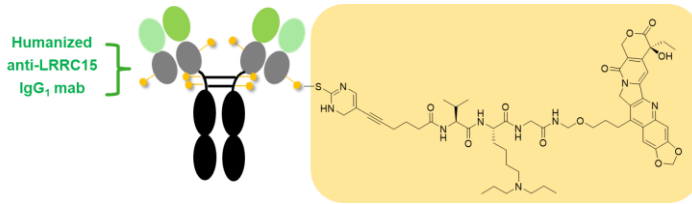
	Lines of Therapy	Regimen	Phase I	Phase II	Phase III / Registrational	Clinical Study Sponsor
 <b>Small Cell Lung Cancer</b>	2L/3L SCLC	Zoci mono	DLLEVATE ongoing 			Interim analysis in 2027
	SCLC, all lines	Zoci mono; + PD-L1 +/- chemo	Ph1 ongoing 		Data update in 2H'26	
	SCLC, all lines	+ Tarlatamab +/- PD-L1	Entering Ph1 			Amgen
	1L SCLC	+ PD-L1 +/- chemo	To initiate in 2026 			To initiate pivotal study with go-forward combo in Q4'26
 <b>EpNEC</b>	2L+ epNEC <sup>1</sup>	Zoci mono	Ph1b/2 ongoing 			To extend to a registration-enabling study by YE'26
	epNEC and 1L SCLC	+ Obrixtamig +/- PD-L1	To initiate soon 			Boehringer Ingelheim

Note: (1) The ongoing Phase 1b/2 study is being conducted in patients with 2L+ epNEC while the Phase 2 portion enrolls patients in the 2L setting. The planned registration-enabling study is also expected to enroll patients in the 2L setting.

# Other Global Assets with Promising Data Presented at Medical Conferences

## ZL-6201 (LRRC15 ADC)

— Cleavable tripeptide linker and payload, DAR=8



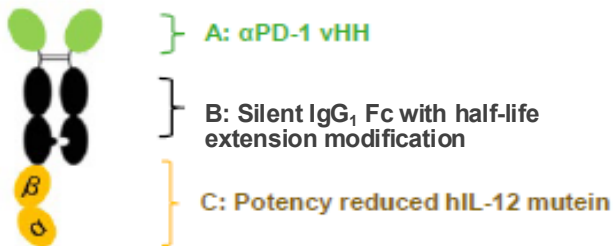
AACR

- **An appealing ADC target** as LRRC15 is overexpressed in certain solid tumors\*
- **High-affinity, specific binding**
- **Potent bystander effect** against LRRC15-negative tumor cells
- **Well-tolerated safety profile**

### Key Next Steps

- Global Phase 1 study has been initiated; accelerate enrollment in 2026

## ZL-1222 (PD-1/IL-12)



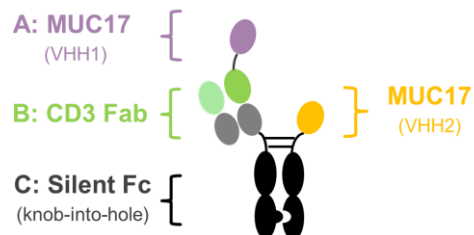
AACR

- PD-1 targeting, next-generation IL-12 immunocytokine
- PD-1 targeting **enhances the antitumor activity**
- Potency-reduced IL-12 improves safety profile potentially by reducing NK cell activation

### Key Next Steps

- Completion of IND enabling studies expected in 2026

## ZL-1311 (MUC17/CD3)



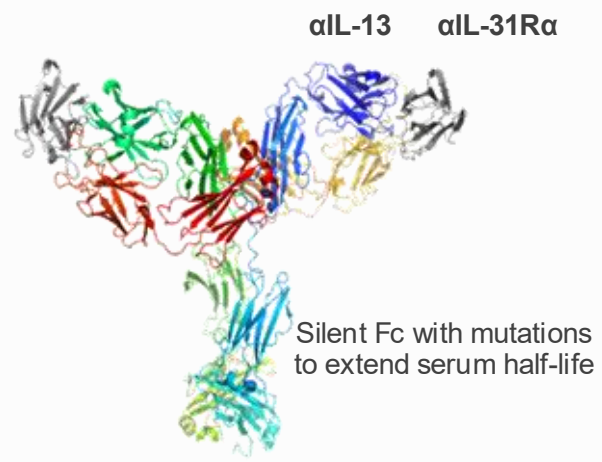
- MUC17 overexpressed in more than 50% of GC/GEJ patients
- Strong anti-tumor properties
- Minimal cytokine release syndrome

### Key Next Steps

- IND submission expected by year end

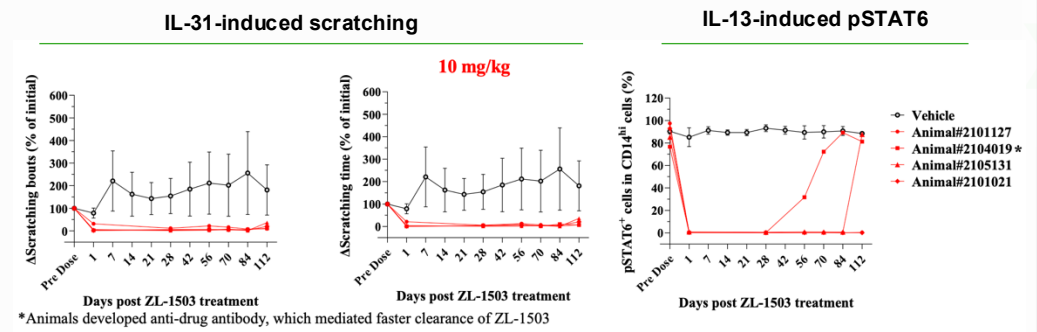
# ZL-1503 – A Potential First-In-Class Bispecific Antibody Targeting Both IL-13 & IL-31 Pathways with Extended Serum Half-life

## ZL-1503 (IL-13/IL-31R $\alpha$ )

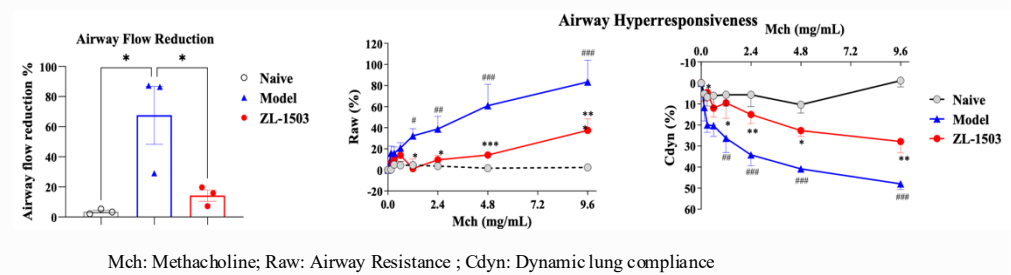


- Clinically validated targets for AD
- Dual targeting potentially provides **faster onset of action and superior efficacy**
- Fc mutations **prolong serum half-life**

### ZL-1503 Exhibits Sustained, Dose-Dependent Inhibition of IL-31-Mediated Pruritus and IL-13-Triggered pSTAT6 Signaling



### ZL-1503 Significantly Improves Lung Function in the NHP Asthma Model



## Key Next Steps

- In global Ph1/1b study
- **First-in-human data in 2H 2026**



Abbreviations: Non-Human Primates (NHP), atopic dermatitis (AD).  
Source: Zai Lab presentation, IMMUNOLOGY2026 conference, April 2026

# A Snapshot of Global Pipeline

Program	Candidate Selection	IND-Enabling	POC (Phase I/II)	Phase III	Expected Next Updates
Zoci (ZL-1310) (DLL3 ADC)	2L+ SCLC	(Zoci monotherapy)			Enrollment completion in 1H'27 followed by interim analysis
	SCLC	(Zoci + PD-L1 ±chemo)			Combo data update in 2H'26; to initiate pivotal study with go-forward combo in Q4'26
	SCLC	(Zoci + talatamab ±PD-L1)		Amgen	
	epNECs				Extend to a registrational-enabling study by YE'26
	SCLC & epNECs	(Zoci + obixtamig ±PD-L1)		Boehringer Ingelheim	Initiate the global Phase 1 study in 2026
ZL-6201 (LRRC15 ADC)	Sarcoma and others*				POC data in 2027
ZL-1222 (PD-1/IL-12)	Solid tumors				Complete IND-enabling studies by YE'26
ZL-1311 (MUC17/CD3)	Solid tumors				US IND submission by YE'26
ZL-6202 (undisclosed)	Solid tumors				
ZL-1223 (undisclosed)	Solid tumors				
ZL-1503 (IL13/IL31R)	Mod-to-Sev AD				FIH data in 2H'26
ZL-2105 (undisclosed)	Immunology diseases				

Note: \*Sarcoma and potentially other LRRC15-positive solid tumors, such as breast cancer and other malignancies.

# Key Near-Term Regional Launches to Drive Steady Growth

## 8 Commercial Products



## Potential Near-Term Launches

	Indications	PoC	Pivotal	Regulatory	Next Update	Market Opportunity in China <sup>2</sup>
KarXT	Schizophrenia	Approved Dec '25			Launch (2Q'26)	8m patients; 4m diagnosed and treated
VYVGART <sup>®</sup> Hytrulo	OMG				Potential Submission	44k
	Myositis				TLR (2H'26)	170k
	Sjogren's				TLR (2027)	2-3m
Povetacicept	IgAN				Potential Submission	3-5m patients; >750k diagnosed with biopsy
	pMN				Accelerate Enrollment (2026 <sup>1</sup> )	~ 2mn
Elegrobarb	Thyroid Eye Disease				Complete Enrollment in China (3Q'26)	2-3m patients; 760k moderate-to-severe
tivdak <sup>®</sup>	Cervical Cancer				Approval (1H'26)	110k
TTFields	Pancreatic Cancer				NMPA review (2026)	125k

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**Strongly Positioned to Leverage the Evolving China Market**

- ✓ Increasing transparency and predictability in **NRDL adjustments**
- ✓ Expansion of **supplemental health insurance**
- ✓ Pilot launch of **“National Commercial Health Insurance Innovative Drug List”<sup>3</sup>**
- ✓ Biopharmaceutical industry designated as a **pillar industry<sup>4</sup>**
- ✓ Optimize **formation mechanism for drug prices<sup>5</sup>**

Notes: (1) Zai Lab partner Vertex has completed enrollment in the Phase 2 portion of the global pivotal Phase 2/3 OLYMPUS study and has initiated the Phase 3 portion. Zai Lab participated in the global study in Greater China; (2) Zai Lab analysis and market research; (3) first introduction in 2025 and effective from Jan 1<sup>st</sup>, 2026; (4) China's 15th Five-Year Plan (2026–2030), a national socioeconomic development blueprint guiding policy priorities and industrial strategy across a five-year cycle; (5) The State Council Office issued Document No. 9, "Several Opinions of the General Office of the State Council on Improving the Drug Pricing Formation Mechanism" (国办发[2026]9号) issued in April 2026. In the case of high-level innovative drugs with a high degree of innovation and significant clinical value, their prices at the early stage of market entry should reflect the high R&D investment and high risk involved, and remain relatively stable for a certain period of time, according to the guidelines.

# KarXT – Potential to Redefine Schizophrenia Treatment

## Unmet Needs in Schizophrenia Care in China

**8Mn**

Adult patients with schizophrenia<sup>1</sup>

**>70%**

of patients had negative symptoms which are poorly controlled<sup>2</sup>

**~75%**

of patients discontinue treatment in 18 mos<sup>3</sup>

**>70yrs**

No novel agents approved



## Achievements

### Inclusion in China Schizophrenia Guidelines

✓ **First inclusion of KarXT in national treatment guidelines globally**

### Inclusion in Chinese Expert Consensus on Management of Negative Symptoms

✓ **First national-level consensus targeting negative symptoms to cite KarXT evidence**



**NMPA Approval 凯捷乐®**

**No black-box warning**

## Key 2026 Priorities

**Efficient approach** for launch in a concentrated market

Commercial efforts to accelerate **Awareness, Adoption, and Access**

Prepare for **2027 NRDL listing** and accelerate **local manufacturing**

Abbreviation: National Medical Products Administration (NMPA).

Notes: (1) Prevalence of mental disorders in China: a cross-sectional epidemiological study. The Lancet Psychiatry, 2019; (2) Zai Lab Schizophrenia 2025 Market Research study; (3) China schizophrenia treatment guideline (version 2), May 2015.

# Q1 2026 – Financial Performance

## TOTAL REVENUE

1 Q'26	1 Q'25
<b>\$99.6M</b>	<b>\$106.5M</b>
<b>(6%) Y/Y</b>	

This decrease was driven by decreased sales for ZEJULA, partially offset by increased sales for XACDURO and NUZYRA

## REVENUE BY PRODUCT

\$M	1Q'26	1Q'25	Y/Y
<b>Product revenue, net</b>	<b>95.6</b>	<b>105.7</b>	<b>(10%)</b>
ZEJULA	30.0	49.5	(39%)
VYVGART / VYVGART Hytrulo	17.6	18.1	(3%)
NUZYRA	16.3	15.1	8%
QINLOCK	9.0	8.5	6%
OPTUNE	12.0	11.4	6%
XACDURO	8.6	1.2	667%
AUGTYRO	1.8	1.6	10%
Other <sup>1</sup>	0.3	0.3	26%
Collaboration revenue	4.0	0.8	384%
<b>Total revenues</b>	<b>99.6</b>	<b>106.5</b>	<b>(6%)</b>

Note: (1) Other includes product candidates sold in patient programs prior to commercialization.

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## Appendix



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# A Dual-Engine Biopharma with a Commercially Profitable China Platform Powering Global Innovation

## Accelerating Global Pipeline with First U.S. Approval Expected by 2028

- Zoci in pivotal study; data supportive of potential best-in-class DLL3 ADC
- 2 new INDs in the past year
- Expansion of global pipeline with >9 indications in development by 2030

## R&D - Global Quality, China Efficiency

- Integrated U.S.-China development model enabling faster, capital-efficient execution
- Industry-leading development speed<sup>1</sup>
- Internal discovery complemented by BD/external innovation

## Profitable China Platform Delivering Steady Growth

- Established partner of choice
- Strong commercial execution across competitive markets
- Deepening growth runway with 11 products across 19 indications by 2030<sup>2</sup>

## Strong Financial Position & Improving Operating Leverage

- Robust cash position of \$761m<sup>3</sup>
- Strategic capital allocation for global innovation
- Near-term margin expansion

Notes: (1) Advanced zoci from IND to initiation of global Ph3 study in less than two years; (2) potential launches by 2030; (3) cash and cash equivalents, short-term investments, and current restricted cash totaled \$761 million as of March 31, 2026.

# 2026: A Catalyst-Rich Year

Asset		Key Catalysts	1H'26	2H'26	
Zoci (DLL3 ADC)	🌐	Data	Global phase 1 data on <b>intracranial activity</b> in 2L+ SCLC	✓	
		Data	Global phase 1 data on <b>combo regimens</b> for doublet (+ PDL1) and triplet (+ PDL1 + chemo)		○
		Clinical dev	Initiation of global registrational study in <b>1L SCLC</b>		○
		Clinical dev	Initiation of global Phase 1 study with novel combination in <b>1L SCLC</b>	✓	
		Data	Global Phase 1 data in <b>NEC</b>	✓	
		Clinical dev	Advance into global registrational development in <b>NEC</b>		○
ZL-1503 (IL13xIL31Rα)	🌐	Data	<b>First-in-human</b> data in global Phase 1 portion in healthy volunteers		○
ZL-6201 (LRRC15 ADC)	🌐	Clinical dev	Initiation of global Phase 1 Study in <b>sarcoma and other solid tumors</b>	✓	
Efgartigimod		Data	Global Phase 3 data in <b>ocular MG</b>	✓	
		Data	Global Phase 3 data in <b>Myositis</b>		○
Povetacicept		Data	Interim analysis of global Phase 3 RAINIER study in <b>IgAN</b>	✓	
Elegrobart (IGF-1R, SC)		Data	Global Phase 3 data in <b>active TED</b>	✓	
		Data	Global Phase 3 data in <b>chronic TED</b>	✓	
TIVDAK (TF ADC)		Regulatory	Potential China approval for <b>r/m cervical cancer</b>	○	
TTFields		Regulatory	Potential China approval for <b>pancreatic cancer</b>		○
ZL-1222 (PD1xIL12)	🌐	Clinical dev	Complete IND enabling studies and advance into global clinical development		○
		Data	Potential pre-clinical data update	✓	
ZL-1311 (MUC17xCD3)	🌐	Clinical dev	Advance into global clinical development		○